NEWMARKET PUBLIC LIBRARY 1st QTR Income Statement Comparison of 2025 Actual to 2025 Budget and 2024 Actual 15/05/2025 2025 2025 2024 Q1 2025 Vs % of **ANNUAL BUD EXPENSES** 1st QTR 1st QTR Q1 2024 Comments for 2025 Vs 2024 variances Budget **MATERIALS** \$29,499 \$25,928 \$151,864 \$3,571 17% Books 1,583 4,000 524 (1,059)40% Reference Materials 12.040 10.900 5.559 (6.481)110% Magazines & Newspapers Timing of purchase and increased cost. **Electronic Materials and Subscriptions** 104,416 207,966 69,484 (34,932)50% Timing of purchases Talking Books 863 2,600 82 (781) 33% Compact Sound Discs 243 5,300 56 (187)5% DVD/Console Games 1.794 12.600 1,499 (295)14% Book Binding and Materials Processing 3,171 33,703 2,869 (302)9% \$150,037 \$428,933 \$109,572 (\$40,465) Sub-Total 35% **FACILITIES AND EQUIPMENT** \$7,632 \$56,007 \$8,806 \$1,174 Caretakers' Contract 14% 4,268 997 Caretakers' Supplies 1,696 (699)40% Equipment-Repairs/Maintenance Contracts 47.048 111,667 51,014 3,966 42% Building-Repairs/Maintenance Contracts 14,602 36,500 6,325 (8,277)40% Sub-Total \$70,978 \$208,442 \$67,142 (\$3,836) 34% **CAPITAL** \$78,144 \$5,656 Minor Capital (78, 144)1382% Book Vending Machine Cost charged to this line. Asset Replacement Fund 64,036 256.143 55.887 (8,149) 25% Sub-Total \$142,179 \$261,799 \$55,887 (\$86,292) 54% UTILITIES \$12,548 \$66,500 \$9,473 (\$3,075)Hydro 19% 3,783 18,000 4,298 515 21% Heat Water 816 4,065 893 20% (\$2,482) Sub-Total \$17,146 \$88,565 \$14,664 19% ADMINISTRATION - Salaries, Wages & Benefits Salaries and Wages \$515,741 \$2,271,013 \$428,570 (\$87,171) 27% **Employee Benefits** 130.617 492.181 117.336 (13,281)

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|--|-----------|-------------|-----------|-------------|-----|---------------------|
| Recongnition | 0 | 2,000 | 0 | - | 0% | |
| Inter-Depart Information Technology | 43,552 | 174,209 | 0 | (43,552) | 25% | |
| Inter-Depart Human Resources | 3,713 | 14,851 | 3,713 | 0 | 25% | |
| Sub-Total | \$693,623 | \$2,954,254 | \$549,619 | (\$144,004) | 23% | |
| ADMINISTRATION - General | | | | | | |
| Stationery and Office Supplies | \$748 | \$2,480 | \$171 | -\$504 | 30% | |
| Photocopier/Microfilm Lease & Supplies | 370 | 6,500 | 1,587 | 1,217 | 6% | |
| Health and Safety | 0 | 2,400 | 137 | 137 | 0% | |
| Program and Project Costs | 10,951 | 29,576 | 10,608 | (343) | 37% | |
| Coffee Supplies | 0 | 1,000 | 0 | - | 0% | |
| Circulation and Processing Supplies | 10,167 | 13,000 | 515 | (9,652) | 78% | Timing of purchases |
| Miscellaneous Expense | 649 | 4,725 | 35 | (614) | 14% | |
| Telephone and Internet | 374 | 5,010 | 428 | 54 | 7% | |
| Audit Legal and Finance | 0 | 4,000 | 1,351 | 1,351 | 0% | |

| 15/05/2025 | | | | | | |
|------------------------------------|----------|------------|----------|------------|--------|-------------------------------------|
| | 2025 | 2025 | 2024 | Q1 2025 Vs | % of | |
| EXPENSES | 1st QTR | ANNUAL BUD | 1st QTR | Q1 2024 | Budget | Comments for 2025 Vs 2024 variances |
| ADMINISTRATION - General Continued | | | | | | |
| Consulting Fees | \$1,259 | \$10,000 | \$75 | -\$1,184 | 13% | 1 |
| Postage and Freight | 2,430 | 10,425 | 1,316 | (1,114) | 23% | |
| Advertising | 1,514 | 18,600 | 4,379 | 2,865 | 8% | |
| Education and Training | 4,299 | 11,400 | 203 | (4,096) | 38% | |
| Services & Rents | 0 | 0 | 0 | - | | |
| Copyright fees | 509 | 500 | 509 | 0 | 102% | Time of payment |
| Other Fees | 1,710 | 1,300 | 529 | (1,181) | 132% | |
| Travel Expense | 476 | 6,000 | 288 | (188) | 8% | |
| Memberships and Subscriptions | 20,259 | 12,450 | 921 | (19,338) | 163% | Purcahse of new subscription |
| Conference/Seminar Fees & Expenses | 4,626 | 10,405 | 4,883 | 257 | 44% | |
| Bank Charges | 240 | 3,000 | 954 | 714 | 8% | |
| Cash Short/Over | 17 | 0 | -10 | (27) | | |
| Transfer to LTD. Reserve | 0 | 21,264 | 5,323 | (116) | 0% | |
| Sub-Total | \$60,598 | \$174,035 | \$34,202 | (\$31,762) | 35% | |

| | 2025 | 2025 | 2024 | Q1 2025 Vs | % of | |
|--------------------------------|-------------|-------------|-----------|------------|--------|-------------------------------------|
| <u>REVENUES</u> | 1st QTR | ANNUAL BUD | 1st QTR | Q1 2024 | Budget | Comments for 2025 Vs 2024 variances |
| Municipal Grant | \$988,342 | \$3,953,368 | \$945,444 | \$42,898 | 25% | |
| Provincial Grant | 0 | 73,716 | 0 | - | 0% | |
| Other Grants | 0 | 0 | 0 | - | | |
| Federal Grant | 0 | 0 | 0 | - | | |
| Tickets/Passes | 750 | 0 | 0 | 750 | | |
| Program Fees | 756 | 14,594 | 481 | 275 | 5% | |
| Photocopier/Microfilm Receipts | 13,088 | 10,200 | 3,443 | 9,645 | 128% | |
| Room Rentals | 5,690 | 41,950 | 7,576 | (1,887) | 14% | |
| Coffee Supplies Recovered | 0 | 1,000 | 0 | 0 | 0% | |
| Corporate Sponsorships | 2,500 | 10,000 | 4,000 | (1,500) | 25% | |
| Sundry Receipts | 1,774 | 8,200 | 1,840 | (66) | 22% | |
| Non-Resident Fees | 0 | 0 | 0 | - | | |
| Donations Received | 1,294 | 3,000 | 814 | 480 | 43% | |
| TOTAL REVENUES | \$1,014,329 | \$4,116,028 | \$963,598 | \$50,731 | 25% | |