



**Town of Newmarket**  
**Minutes**  
**Newmarket Economic Development Advisory**  
**Committee**

Date: Tuesday, February 13, 2024  
Time: 4:00 PM  
Location: Cane Room  
Municipal Offices  
395 Mulock Drive  
Newmarket, ON L3Y 4X7

Members Present: Jessica Rawlley, Chair  
Paul Crossdale  
Donna Fevreau  
Beric Farmer  
Edmund Yeung  
Anil Abrol  
David Lotimer  
Laurie Baker  
Ysni Semsedini  
Chris Emanuel  
Beth Stevenson  
Mayor Taylor (4:01 PM - 5:34 PM)  
Deputy Mayor & Regional Councillor Vegh

Members Absent: Carin Binder  
Steven Bruno  
Patrick Horgan  
Les Mallins  
Nasim Bahari

Staff Present: I. McDougall, Chief Administrative Officer  
C. Kallio, Economic Development Officer  
C. Service, Director, Recreation and Culture

D. Lowes, Business Development Specialist  
B. Morrow, Grant Coordinator  
A. Chard, Manager, Corporate Communications & Marketing  
E. Thomas-Hopkins, Legislative Coordinator

The meeting was called to order at 4:01 PM.  
Jessica Rawlley in the Chair.

**1. Notice**

Jessica Rawlley advised that members of the public could attend this meeting in person only at the Municipal Offices at 395 Mulock Drive in the Cane Room.

**2. Additions & Corrections to the Agenda**

The Legislative Coordinator advised of the following corrections:

- Item 6.1 Municipal Accommodation Tax (MAT): Growing Newmarket Tourism - Colin Service, Director, Recreation and Culture, will speak to this item.

Moved by: Chris Emanuel

Seconded by: Beth Stevenson

1. That the correction provided by the Legislative Coordinator be received.

**Carried**

**3. Conflict of Interest Declarations**

None.

**4. Presentations & Deputations**

None.

**5. Approval of Minutes**

**5.1 Newmarket Economic Development Advisory Committee Meeting  
Minutes of February 15, 2022 and November 14, 2023**

Moved by: Donna Fevreau

Seconded by: Beric Farmer

1. That the Newmarket Economic Development Advisory Committee Meeting Minutes of February 15, 2022 and November 14, 2023 be approved.

**Carried**

## **6. Items**

### **6.1 Municipal Accommodation Tax (MAT): Growing Newmarket Tourism**

The Chief Administrative Officer provided an introduction regarding Municipal Accommodation Tax (MAT): Growing Newmarket Tourism including tourism opportunities, community engagement, community spaces in ongoing projects, community infrastructure, and revenue tools.

The Director of Culture and Recreation provided an update regarding the Municipal Accommodation Tax (MAT): Growing Newmarket Tourism including an overview of Municipal Accommodation taxes, provincial legislation, municipal authority, developing a municipal accommodation tax, public consultation, staff working groups, financial components, re-investing into the community,

Committee Members queried staff regarding taxed accommodations, third party sites and platforms, tourism, program administration and short term rentals.

### **6.2 Treefrog Accelerator Update: International Program and Recent York Region Innovation Funding**

Sean Stephens, Chief Executive Officer and Laurie Baker, Executive Director, Treefrog Accelerator provided a verbal update regarding Treefrog Accelerator Update: International Program and Recent York Region Innovation Funding including an overview of the International Program, promotion of local initiatives, engaging stakeholders, regional and international participation and programming, expanding services through the York Region Innovation Grant, promoting Newmarket as a destination of choice and fostering entrepreneurship in Newmarket.

Committee Members queried staff and the presenters regarding welcome packages, community outreach, mentorship, local resources for language barriers, program opportunities, entrepreneurship, federal grant possibilities, student opportunities, financial services, revenue sources,

international and regional programming, applicant incentives, application eligibility and next steps.

**6.3 York Region Economic Development Action Plan: Newmarket Partnership Opportunities**

The Economic Development Officer provided a verbal update regarding York Region Economic Development Action Plan: Newmarket Partnership Opportunities including the needs of the N6 communities, the four pillars (Business, Innovation, Talent, Marketing and Awareness), Newmarket's economic development priorities and objectives.

**7. New Business**

None.

**8. Closed Session (if required)**

The Committee did not resolve into closed session.

**9. Next Meeting**

Economic Development will schedule the next meeting.

**10. Adjournment**

Moved by: Edmund Yeung

Seconded by: Paul Crossdale

1. That the meeting be adjourned at 5:37 PM.

**Carried**

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Donna Fevreau, Chair

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Date