## **NEWMARKET PUBLIC LIBRARY** 3rd QTR Income Statement Comparison of 2023 Actual to 2023 Budget and 2022 Actual 16/11/2023 2023 2023 2022 Q3 2023 Vs % of **EXPENSES** 3rd QTR ANNUAL BUD 3rd QTR Q3 2022 Budget Comments for 2023 Vs 2022 variances > \$3000 **MATERIALS** \$86.375 \$151.864 \$65.137 (\$21,238) Books 57% 1,802 7,000 5,191 3,389 Reference Materials 26% Magazines & Newspapers 10,408 11,000 9,652 (757)95% Electronic Materials and Subscriptions 152,982 196,966 157,539 4,557 78% Talking Books 2,572 8,100 4,162 1,590 32% 700 (310)Compact Sound Discs 310 44% **DVD/Console Games** 5.715 13.300 8.038 2,323 43% 30,915 32.318 26.920 Book Binding and Materials Processing (3.995)96% Sub-Total \$291,080 \$421,248 \$276,639 (\$14,442)69% Timing of purchases **FACILITIES AND EQUIPMENT** \$33.210 Caretakers' Contract \$21.753 \$50.180 \$11.457 43% Porter service costs in 2022 Caretakers' Supplies 3.720 4.268 2.345 (1,375)87% Equipment-Repairs/Maintenance Contracts 82,189 84,465 65,478 (16,711)97% Timing of system maintenance contracts and upholstery repair in 2023 **Building-Repairs/Maintenance Contracts** 12.132 28.900 34.871 22.739 42% Critical building repairs needed in 2022 Sub-Total \$119,793 \$167,813 \$135,904 \$16,110 71% **CAPITAL** \$2.612 Minor Capital \$2.023 \$5.656 \$4.636 36% Asset Replacement Fund 167,662 223,550 167,662 75% Sub-Total \$169,686 \$229,206 \$172,298 \$2,612 74% UTILITIES \$35,463 \$81,500 \$46,559 \$11,096 Hydro 44% Lower usage mainly due to light fixture replacements in 2022 Heat 9,988 15.500 12,962 2,974 64% 2.499 2.460 Water 4.065 (39)61% Sub-Total \$47.950 \$101.065 \$61.981 \$14,031 47% ADMINISTRATION - Salaries, Wages & Benefits Salaries and Wages \$1,569,445 \$2,304,789 \$1,565,459 (\$3,987)68% EA & Step increases partially offset by open positions in 2023 Higher OMERS, WSIB & CPP partially offset by lower Dental & **Employee Benefits** 326,129 459,021 317,818 (8,311)71% Medical/Vision in 2023 Inter-Depart Human Resources Cost 11,138 14,851 11,138 75% Sub-Total \$1.906.713 \$2,778,661 \$1.894.415 (\$12,298) 69% **ADMINISTRATION - General** Stationery and Office Supplies \$1,586 \$2,480 \$1,068 (\$519) 64% Photocopier/Microfilm Lease & Supplies 3,222 3,000 3,756 534 107% Emergency Mgmt. Materials Health and Safety 1,445 2,400 1,785 340 60% Program and Project Costs 15.430 35.335 13.328 (2,102)44% 1,000 Coffee Supplies 0% Purchase of rebranded library cards as well as timing of needs Circulation and Processing Supplies 16,704 11,000 8,928 (7,776)152%

3,609

3,366

3,915

786

(1.055)

3,915

60%

81%

0%

Timing of invoice and accrual reversal in 2022

2,823

4,422

4,725

5,440

4,000

Miscellaneous Expense

Telephone and Internet

Audit Legal and Finance

## NEWMARKET PUBLIC LIBRARY

## 3rd QTR Income Statement Comparison of 2023 Actual to 2023 Budget and 2022 Actual

16/11/2023

16/11/2023						1. F
	2023	2023	2022	Q3 2023 Vs	% of	
<u>EXPENSES</u>	3rd QTR	ANNUAL BUD	3rd QTR	Q3 2022	Budget	Comments for 2023 Vs 2022 variances > \$3000
ADMINISTRATION - General Continued						_
Consulting Fees	\$50,816	\$4,000	\$25,353	(\$25,463)	1270%	Rebranding and Collection Audit in 2023
Postage and Freight	6,446	8,325	5,300	(1,146)	77%	
Advertising	17,284	14,840	6,096	(11,188)	116%	Printing & promotional items for rebranding in 2023
Education and Training	14,401	11,400	9,010	(5,391)	126%	More staff training in 2023
Copyright fees	509	500	509	0	102%	
Other Fees	1,465	0	0	(1,465)		
Travel Expense	889	6,000	3,613	2,723	15%	
Memberships and Subscriptions	11,714	11,085	9,654	(2,059)	106%	
Conference/Seminar Fees & Expenses	6,534	12,405	6,182	(352)	53%	
Bank Charges	926	3,000	1,280	354	31%	
Cash Short/Over	44	0	0	(44)		
Transfer to LTD. Reserve	16,703	25,484	16,233	(470)	66%	
Sub-Total	\$173,462	\$166,419	\$122,987	(\$50,475)	104%	
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TOTAL EXPENSES	\$2,708,685	\$3,864,412	\$2,664,224	(\$44,461)	70%	

## 3rd QTR Income Statement Comparison of 2023 Actual to 2023 Budget and 2022 Actual

	2023	2023	2022	Q3 2023 Vs	% of	
REVENUES	3rd QTR	ANNUAL BUD	3rd QTR	Q3 2022	Budget	Comments for 2023 Vs 2022 variances > \$3000
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Municipal Grant	\$2,752,428	\$3,669,904	\$2,667,317	\$85,111	75%	Higher grant in 2023
Provincial Grant	4,845	64,401	0	4,845	8%	Summer Experience & Senior Community grants in 2023
Program Fees	5,510	22,252	9,454	(3,944)	25%	Fewer fee based programs being offered in 2023
Photocopier/Microfilm Receipts	8,834	10,200	6,944	1,890	87%	
Room Rentals	13,498	41,950	9,135	4,363	32%	Higher demand for room rentals in 2023
Coffee Supplies Recovered	0	1,000	0	0	0%	
Fines	0	16,705	1,032	(1,032)	0%	
Corporate Sponsorships	0	15,000	0	-	0%	
Sundry Receipts	4,384	19,200	4,495	(111)	23%	
Non-Resident Fees	60	800	540	(480)	8%	
Donations Received	568	3,000	1,075	(507)	19%	
Gain/Loss on Disposal	(60)	-	55	(115)		
TOTAL REVENUES	\$2,790,707	\$3,864,412	\$2,700,047	\$90,660	72%	]
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SURPLUS/(DEFICIT) CURRENT	\$82,022	\$0	\$35,823	\$46,199		