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Downtown Revitalization Through the Financial Incentive Program

Presented to: Newmarket Council

Presented by: Jackie Playter, Chair Newmarket Downtown Development Committee

April 11, 2016

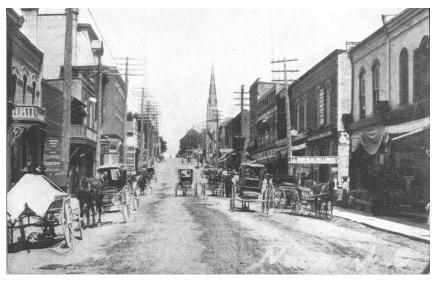
NDDC Mandate



 NDDC's goal is to undertake the economic development, growth and revitalization of Newmarket's Historic Downtown as defined in the Community Improvement Plan (CIP) and to improve the economic and social well-being of the community as a whole







1890





Yonge Street is NOT Main Street!



1940

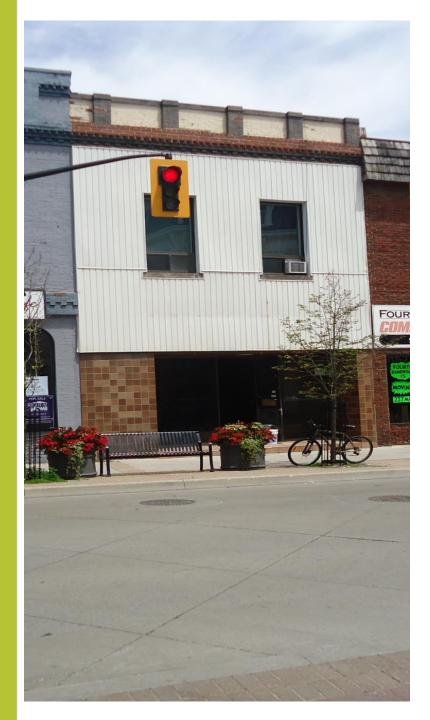
2015

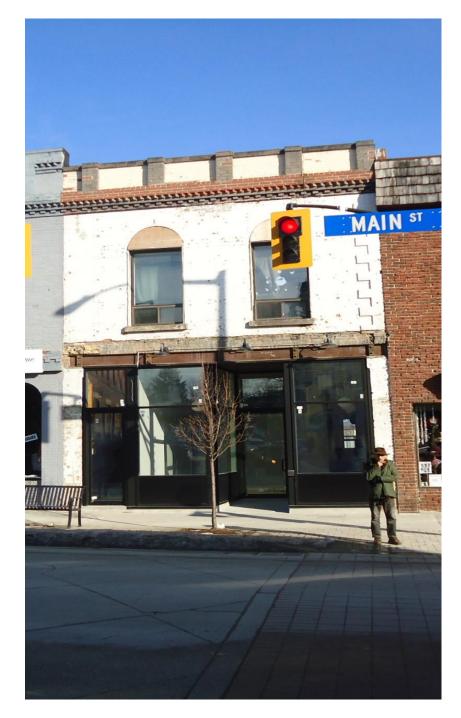




Supporting strategic and iconic properties







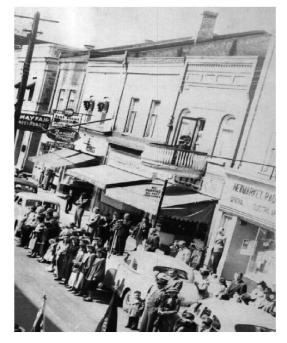






























Interesting finds during renovations



A Burgeoning Restaurant District ...











...that draws thousands of patrons every weekend



- Since 2006, we have invested \$1.8M through the FIP, generating \$6.2M of private sector investment for total investment in downtown buildings of \$7.9M
- Each \$1 of Town investment generates \$3.50+ in private sector investment
- 2005-2012 Assessment Growth (MPAC):
 - BIA Commercial +72%
 - Town-wide Commercial +34%
- Actual BIA Assessment increase was \$11M
- Recent sales suggest ongoing escalation of Main Street property values

Final Thoughts



- Would BIA assessment growth have exceeded Town growth without FIP investments and other Town infrastructure investments, or conversely, would Main Street have stagnated or even declined?
- What is the value of a vibrant downtown to community image and citizens' pride?
- Would we be seeing renewed interest in downtown residential development?
- Why do housing developers in Newmarket and neighbouring communities regularly feature Main Street within marketing programs?
- Did you know site selectors often assess the economic health of a community by visiting the downtown area first?