

August 6, 2021

Town of Newmarket
395 Mulock Dr
Newmarket, ON L3Y 4X7

Attn: Karthik Venkataraman, Director of Information Technology

RE: Esri Canada's Exclusive Distribution Rights for Esri Products

Dear Karthik,

Esri Canada Limited ("Esri Canada") hereby confirms that pursuant to and subject to the provisions of the Esri International Software Distribution Agreement ("Distribution Agreement") entered between Esri Canada and Esri Inc. ("Esri"), Esri has granted Esri Canada the exclusive rights within Canada to demonstrate, promote, market, re-distribute and provide maintenance for Esri proprietary commercial software products and other Esri proprietary products as identified in the Distribution Agreement (the "Esri Licensed Products").

Maintenance for the purpose of the Distribution Agreement involves providing technical support and software updates/releases to licensed end-users of the Esri Licensed Products located in Canada.

Yours truly,



Dan Bulger
Director, Geospatial Infrastructure and Development

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