## MAY 2021



#### ORGANIC SCOREBOARD

#### FACEBOOK

Total Posts 36
Total Reach 22,445
Engagements 530
Total Link

INSTAGRAM

Reach 38,373 Profile Visits 292 Likes 2710

#### NOTABLE SHOUT OUTS

- New Businesses thanking BIA for shares and reaching more neonle.
- Condo baby sold out of food on Day 1 after our shares.
- Goblets & Goblins lots of new engagement

#### BIA CAMPAIGN GOALS

## Interdependency:

✓ Witnessing multiple shares by engaged BIA members

## Consistent Presence:

✓ With 36+ posts reaching 22,445

## Web Traffic:

- √ 3756 to Gift Certificate Page (aggregate since beginning)
- √ \$2750 earned in Gift Certs

## BIA Profile to Members:

✓ Received several emails of gratitude thanking us for the efforts of all the ideas and communication.

## Member Education:

- ✓ We arranged to use 13 local BIA member's businesses for an upcoming Augmented Reality Historical Main St project (lots of PR potential)
- ✓ When asked in the survey, 68% of members said they would enjoy FREE business webinars if offered

# FEATURED BUSINESSES & FREQUENCY

Cachet Supper Club	1
Cardinal Press	1
Chip Malt	2
Condo Baby Shop	4
Craft Beer Festival	1
Fresh Tea Shop	1
Ghost Taco	1
Goblets and Goblins	3
round Burger Bar	1
Happy Pride Month –	
Yorkpride.ca	1
HBH	2
Hempen Fine Jewellers	1
Kith	2
Maids Cottage	1
Metropolis Coffee Bar	2
Nutmeg Bakeshop	3
Old Village Free house	3
Sparkle Extension Bar	1
The George on Main	4
Unwind Yarn House	1

\*NOTE DOES NOT INCLUDE, POSTS OTHER BIA ACCESS MEMBERS MADE (I.E. GOOD VIBES)

#### BIA SOCIAL MEDIA RESULTS

A Look @ This Month's Growth

Facebook Likes	Increase in Likes
4156	28

Facebook Follows	Increase in Follows	Instagram	Increase in Follows
4799	671	3772	200

#### PAID SOCIAL MEDIA

- Lockdown persisted.
- We delayed the May spend to be pushed until June 11th > = \$200 spend June
- 4 Individual Business profiles set up for weekly posts.

# BIA MEMBERS SURVE







How long have you been a member?

less than 1 year 5.13% 1 to 5 years 38.46% 28.21% 5-10 years 10+ years 28.21

Do you fully understand what your BIA does?

yes 53% no 12.30% 5-11 think so, but not 100% 33.30%

Do you feel you get value being a BIA member?

yes 56.40% 15.38% 12.82% less than I used to not sure what value they offer 15.38%

Do you feel that the BIA properly promotes you?

38.46% yes 30.77% no sometimes, not frequently 30.77%

Do you feel you get timely responses?

84.60% yes 15.38% no

Do you have any feedback/insight to share that would be helpful to you or all BIA members?

> 33.33% yes 66.60%

Do you feel that the support is inclusive to the diversity in membership?

no

yes 71.70% 28.21% no

Do you feel that the BIA's offerings accurately reflects the diversity of our community?

> agree 51.00% 23.00% somewhat agree 12.82% somewhat disagree disagree 12.82%

Would you want FREE webinars on: social media, marketing, brand, your website, community reach etc?

> 67.57% yes 32.43% no