# **FINANCIAL STATEMENTS OF**

# NEWMARKET-TAY POWER DISTRIBUTION LTD.

**December 31, 2013** 

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#### **INDEPENDENT AUDITORS' REPORT**

To the Shareholders of Newmarket-Tay Power Distribution Ltd.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Newmarket-Tay Power Distribution Ltd., which comprise the balance sheet as at December 31, 2013, and the statements of retained earnings, income and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal controls as management determines are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Newmarket-Tay Power Distribution Ltd. as at December 31, 2013, and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

# Collins Barrow Kawarthas LLP

Chartered Professional Accountants Peterborough, Ontario April 23, 2014



**BALANCE SHEET** 

As at December 31, 2013

ASSETS	2013	
ACCETC	_	2012
CCETC	\$	\$
133E13		
Current assets		
Cash	8,697,037	7,862,38
Short-term investments (note 3)	3,349,379	3,339,34
Accounts receivable	9,394,591	8,947,50
Inventory	808,950	947,10
Prepaid expenses	376,146	395,76
Income taxes receivable	350,000	705,000
Unbilled revenue	9,819,789	8,525,29
	32,795,892	30,722,39
Other assets		
Property, plant and equipment (note 4)	55,285,337	53,883,098
Future income taxes (note 5)	3,500,000	3,560,000
r didre moome taxes (note o)		
	58,785,337	57,443,09
	91,581,229	88,165,49
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable and accrued liabilities (note 6)	12,073,996	10,629,71
Current portion of deposits held	425,000	325,00
Carrent portion of appointe hard		
	12,498,996	10,954,71
	24,742,821	24,742,82
Long-term debt (note 7)	24,742,821 2.313.323	24,742,82 2.232.68
Long-term debt (note 7) Advances from parent company (note 10)	2,313,323	2,232,68
Long-term debt (note 7) Advances from parent company (note 10) Deposits held	2,313,323 2,875,807	2,232,68 3,096,71
Long-term debt (note 7) Advances from parent company (note 10) Deposits held Employee future benefits (note 8)	2,313,323 2,875,807 1,107,432	2,232,68 3,096,71 1,059,57
Long-term debt (note 7) Advances from parent company (note 10) Deposits held	2,313,323 2,875,807 1,107,432 5,358,684	2,232,68 3,096,71 1,059,57 4,739,27
Long-term debt (note 7) Advances from parent company (note 10) Deposits held Employee future benefits (note 8)	2,313,323 2,875,807 1,107,432	2,232,68 3,096,71 1,059,57
Advances from parent company (note 10) Deposits held Employee future benefits (note 8) Deferral accounts (note 9)  Shareholders' equity	2,313,323 2,875,807 1,107,432 5,358,684 36,398,067	2,232,68 3,096,71 1,059,57 4,739,27 35,871,06
Long-term debt (note 7) Advances from parent company (note 10) Deposits held Employee future benefits (note 8) Deferral accounts (note 9)  Shareholders' equity Share capital (note 11)	2,313,323 2,875,807 1,107,432 5,358,684 36,398,067	2,232,68 3,096,71 1,059,57 4,739,27 35,871,06
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Long-term debt (note 7) Advances from parent company (note 10) Deposits held Employee future benefits (note 8) Deferral accounts (note 9)  Shareholders' equity Share capital (note 11)	2,313,323 2,875,807 1,107,432 5,358,684 36,398,067	2,232,68 3,096,71 1,059,57 4,739,27 35,871,06





# **STATEMENT OF RETAINED EARNINGS**

For the year ended December 31, 2013

	2013 \$	2012 \$
Retained earnings - beginning of year	14,199,502	13,054,071
Net income for the year	3,319,092	2,811,716
Dividends paid	(1,974,634)	(1,666,285)
Retained earnings - end of year	15,543,960	14,199,502

# STATEMENT OF INCOME

For the year ended December 31, 2013

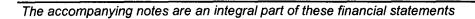
	2013	2012
	\$	\$
Revenue		
Service revenue	15,152,692	13,094,439
Cost of power revenue (note 2)	66,052,608	58,954,390
Other operating income	1,026,176	1,111,386
	82,231,476	73,160,215
Cost of power purchased	66,052,608	58,954,390
Gross profit	16,178,868	14,205,825
Expenses		
Customer billing and collecting	1,903,757	1,925,847
Amortization	2,745,298	2,661,719
Interest on long-term debt	1,460,674	1,447,861
Administration	2,940,883	2,637,565
System operation and maintenance	2,595,424	2,239,264
	11,646,036	10,912,256
Income before undernoted items and income taxes	4,532,832	3,293,569
Other expenses (income)		
Loss (gain) on sale of property, plant and equipment	103,273	(179,701
Investment revenue	(99,533)	(223,446
	3,740	(403,147
Income before income taxes	4,529,092	3,696,716
Provision for income taxes (note 5)		
Current	1,150,000	475,000
Future	60,000	410,000
	1,210,000	885,000
Net income for the year	3,319,092	2,811,716



# STATEMENT OF CASH FLOWS

For the year ended December 31, 2013

	2013 \$	2012 \$
CASH PROVIDED FROM (USED FOR)		
CACIT ROVIDED FROM (GOED FOR)		
Operating activities	0.040.000	
Net income for the year Items not affecting cash	3,319,092	2,811,716
Amortization	2,745,298	2,661,719
Future income taxes	60,000	410,000
Loss (gain) on sale of property, plant and equipment	103,273	(179,701)
Employee future benefits	47,860	185,231
	0.075.500	E 000 00E
Change in non-cosh working capital items (note 12)	6,275,523	5,888,965
Change in non-cash working capital items (note 12)	84,529	(287,741)
	6,360,052	5,601,224
Investing activities	(4.074.000)	(6.224.020)
Purchase of property, plant and equipment  Proceeds on disposal of property, plant and equipment	(4,271,200)	(6,334,839) 1,595,447
Deferral accounts	20,390 619,414	3,072,743
Deletta, accounts	010,414	3,072,740
	(3,631,396)	(1,666,649)
Financing activities	90.634	202.006
Advances from parent company Dividends paid	80,634 (1,974,634)	292,906 (1,666,285)
Dividends paid	(1,974,034)	(1,000,203)
	(1,894,000)	(1,373,379)
Increase in cash	834,656	2,561,196
Cash - beginning of year	7,862,381	5,301,185
Cash - end of year	8,697,037	7,862,381
Other information		
Interest paid	1,404,398	1,352,638
Interest received	134,392	166,122
Income taxes paid	1,500,000	1,180,000
Dividends paid	1,974,634	1,666,285





NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 1. NATURE OF OPERATIONS

Newmarket-Tay Power Distribution Ltd. (the "Company") is a subsidiary of Newmarket Hydro Holdings Inc. and was formed as a result of the amalgamation of Newmarket Hydro Ltd. and Tay Hydro Electric Distribution Company Inc. on May 1, 2007. Tay Hydro Inc. has a 7% non-controlling interest in the Company.

The principal activity of the Company is to distribute electricity to the residents and businesses in the Town of Newmarket and the Township of Tay under licence issued by the Ontario Energy Board (OEB). The Company is regulated by the OEB and adjustments to its distribution rates require OEB approval.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian generally accepted accounting principles. The significant policies are detailed as follows:

#### (a) Electricity regulation

The Company is subject to rate regulation by the Ontario Energy Board (OEB). The OEB is charged with the responsibility of approving rates for the transmission and distribution of electricity. The following regulatory policy is practiced in a rate regulated environment:

#### Deferral accounts

Deferral accounts consist of deferred qualifying transition costs and various rate and retail variance accounts. Deferral accounts include amounts recoverable and repayable. The amounts included in these accounts are deferred for accounting purposes because it is probable that they will be recovered (repaid) in future rates. Deferral accounts recognized at December 31, 2013 are disclosed in note 9. The Company continually assesses the likelihood of the recovery of recoverable assets. If recovery is no longer considered probable, the amounts are charged to operations in the year the assessment is made.

#### (b) Cash

Cash consists of balances with a major financial institution.

#### (c) Short-term investments

Investments are recorded at fair value. Unrealized gains and losses as a result of fair value adjustments at year end are included in investment income for the year.

### (d) Inventory

Inventory is valued at the lower of cost and net realizable value with cost being determined on a weighted average basis.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### (e) Property, plant and equipment

Property, plant and equipment are recorded at cost. The Company provides for amortization using the straight-line method at rates designed to amortize the cost of the property, plant and equipment over their estimated useful lives. The annual amortization rates are as follows:

Buildings	25 to 30 years
Transmission and distribution	40 to 50 years
Office and computer equipment	5 to 10 years
Leasehold improvements	7 years
Computer software	3 to 5 years
Operational equipment	10 to 15 years
Transportation equipment	5 to 10 years
Land rights	30 years

Contributions for capital construction consist of third party contributions toward the cost of constructing distribution assets. The third party contribution is calculated through an economic evaluation as per the OEB Distribution Service Code. Contributed capital amounts are recorded as received and amortized over the same period as the asset to which they relate being 30 to 50 years.

### (f) Related parties

Related party transactions are in the normal course of operations and have been measured at the exchange amount which is the amount of consideration established and agreed to by the related parties. Details of related party transactions and balances are disclosed in note 10.

#### (g) Employee future benefits

The Company pays certain health, dental and life insurance benefits on behalf of its retired employees. The Company recognizes these post-retirement costs in the period in which the employees earn the benefits. The cost of employee future benefits earned by employees is actuarially determined using the projected benefit method prorated on length of service and management's best estimate of salary escalation, retirement ages of employees, employee turnover and expected health and dental care costs. The most recent actuarial valuation of the obligation was performed for December 31, 2012. Details related to the post-employment benefits are detailed in note 8.



NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2013

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### (h) Revenue recognition

Service revenue and cost of power revenue is recorded on the basis of regular meter readings and estimated customer usage since the last meter reading date to the end of the period. The related cost of power revenue is recorded on the basis of the power billed by the Independent Electricity System Operator. Other operating revenue is recorded when services are provided.

The cost of power is shown on the statement of income net of rebates. The total gross cost of power was \$72,380,505 with \$6,327,897 of incentives for a net amount of \$66,052,608 (2012 - \$63,685,270 with \$4,730,880 of incentives for a net amount of \$58,954,390).

#### (i) Income taxes

Under the Electricity Act, 1998, the Company is required to make payments in lieu of income taxes (PILS) to the Ontario Electricity Financial Corporation (OEFC). Future income taxes are calculated using the liability method of tax accounting. In providing for corporate income taxes, temporary differences between the tax basis of assets or liabilities and their carrying amounts are reflected as future income taxes. The tax rates anticipated to be in effect when these temporary differences reverse are used to calculate future income taxes. Additional details related to the calculation and method of accounting for PILS is included in note 5.

### (j) Management estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period.

Key areas where management has made complex or subjective judgments (often as a result of matters that are inherently uncertain) include, among others, the fair value of certain assets, useful lives of capital assets, impairment of assets, inventory provisions, amortization, revenues, allowance for doubtful accounts, environmental and asset retirement obligations, employee future benefits, deferral accounts and income taxes. Actual results could differ from these and other estimates, the impact of which would be recorded in future periods.

#### (k) Asset retirement obligations

Canadian generally accepted accounting principles require the Company to determine the fair value of the future expenditures required to settle legal obligations to remove fixed assets on retirement. If reasonably estimable, a liability is recognized equal to the present value of the estimated future removal expenditures.

Some of the Company's assets may have asset retirement obligations. As the Company expects to use the majority of its fixed assets for an indefinite period, no removal costs can be determined and, consequently, a reasonable estimate of the fair value of any asset retirement obligations has not been made at this time.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### (I) International Financial Reporting Standards (IFRS)

On February 13, 2008 the Accounting Standards Board (AcSB) confirmed that IFRS will be required to be adopted by publicly accountable enterprises and certain government enterprises for annual reporting purposes for fiscal years beginning on or after January 1, 2012. On September 10, 2011 the AcSB granted an optional one year deferral of IFRS adoption for entities subject to rate regulation. Subsequent to this, through a series of additional one year extensions, the mandatory change over date for entities with rate regulated activities has been extended to January 1, 2015. At its December 2012 meeting, the International Accounting Standards Board (IASB) decided to develop an interim IFRS on rate regulated activities that "grandfathers" existing recognition and measurement policies. The Company has elected to continue the deferral of transition to IFRS, pending resolution of these matters before the IASB.

On January 30, 2014, the AcSB issued interim Standard IFRS 14 Regulatory Deferral Accounts. IFRS 14 permits first-time adopters of IFRS to continue to use their previous GAAP accounting policies for the recognition, measurement, impairment and derecognition of regulatory deferral account balances.

The interim standard requires regulatory deferral account balances and movements therein to be presented as separate line items on the face of the financial statements. In addition, further disclosure is required to identify the nature of, and risk associated with, rate regulation, and the effect of rate regulation on the entity's financial position, performance and cash flows. IFRS 14 is effective from January 1, 2016, with early adoption permitted.

The IASB continues to move forward with its project to consider the broad issues of rate regulation with plans to publish a discussion paper on this subject in 2014, and a final comprehensive standard expected to follow in the coming years.

The Company has elected to continue the deferral of transition to IFRS, pending resolution of these matters before the IASB. The Company is continuing to assess the financial reporting impacts of the adoption to IFRS. At this time, the requirements of interim Standard IFRS 14 do not appear that they would have a significant impact on the financial reporting, future financial position or results of operations of the Company. However, the impact of any future changes that may be included in the discussion paper or the final comprehensive standard is not reasonably determinable. The impact of new IFRS standards and interpretations not yet effective has also not been assessed.

#### 3. SHORT-TERM INVESTMENTS

	2013 \$	2012 \$
Bond Mutual funds	- 3,349,379	500,000 2,839,347
	3,349,379	3,339,347

Included in investment revenue is a loss on investments of \$34,318.20 (2012 - \$59,931 gain).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

### 4. PROPERTY, PLANT AND EQUIPMENT

	Cost \$	Accumulated amortization	2013 Net book value \$	2012 Net book value \$
Land	4,218,144	-	4,218,144	3,609,391
Buildings	291,530	87,654	203,876	202,648
Transmission and distribution	95,445,502	47,613,556	47,831,946	46,749,412
Office and computer equipment	818,263	450,750	367,513	394,540
Leasehold improvements	1,095,041	656,173	438,868	518,884
Computer software	1,124,124	589,226	534,898	512,997
Operational equipment	741,440	478,751	262,689	275,934
Transportation equipment	2,946,004	1,918,959	1,027,045	1,209,041
Land rights	517,173	116,815	400,358	410,251
	107,197,221	51,911,884	55,285,337	53,883,098

#### 5. INCOME TAXES

a) The components of future income tax balances are as follows:

	2013 \$	2012 \$
Future income tax asset		
Tax basis of equipment in excess of carrying amount	2,956,000	2,957,000
Reserves deductible when paid	265,000	313,000
Cumulative eligible capital available for tax purposes	279,000	290,000
	3,500,000	3,560,000

b) The provision for income taxes recorded in the financial statements differs from the amount which would be obtained by applying the statutory income tax rate of 26.5% (2012 - 26.5%) to the income for the years as follows:

	2013 \$	2012 \$
Income for the year before income taxes	4,529,000	3,697,000
Anticipated income tax expense Permanent expense differences Impact of tax rate changes and other	1,200,185 3,975 5,840	979,705 3,975 (98,680)
Income tax expense	1,210,000	885,000



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

	2013 \$	2012 \$
Accounts payable - purchased power	4,806,673	3,745,468
Other trade accounts payable and accrued liabilities	3,967,438	3,685,979
Water and sewer billings payable (note 10)	1,792,634	1,704,05
Credits on customer accounts	1,270,166	901,97
Independent Electric System Operator	75,198	75,19
Ontario Power Authority program payable	161,887	517,03
	12,073,996	10,629,71
LONG-TERM DEBT		
	2013	2012
	\$	
Note payable, 5.48% - Town of Newmarket	22,000,000	22,000,00
Note payable, 5.48% - Township of Tay	1,742,821	1,742,82
	.,,	.,,-

The notes are unsecured and have no specific terms of repayment. Since the holders of the notes have indicated that it is not their intention to request repayment of this amount during the next fiscal year, this amount has been classified as a non-current liability in the accompanying financial statements.

The committed term facility was drawn for the purpose of the purchase of smart meters. The Company is required to make monthly interest payments only with 100% of the remaining balance due December 31, 2015. At December 31, 2013, the Company was in compliance with all covenants. A general security agreement covering all assets of the Company has been pledged as security for the committed term facility.



NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2013

#### 8. **EMPLOYEE FUTURE BENEFITS**

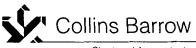
The Company provides certain health, dental and life insurance benefits for retired employees pursuant to the Company's policy. The accrued benefit obligation and net periodic expense for the year were determined by actuarial valuation. The most recent valuation was performed for December 31, 2012.

The unamortized past service cost obligation resulting from the inclusion of the former Tay Hydro Electric Distribution Company Inc. employees in the plan, is being amortized over the remaining service life of those employees, being 11 years with 5 years remaining to be amortized.

Significant actuarial assumptions employed for the valuations are as follows: future general inflation level of 2.5%, discount rate of 3.9%, salary and wage level increases at 3.3% per annum. A 8% annual increase in the per capita cost for health benefits was used for 2013. This rate will decrease to 7.47% for 2014; 6.93% for 2015; 6.4% for 2016; 5.87% for 2017; 5.33 for 2018; 4.8% for 2019 and thereafter. A 6.88% annual rate of increase in the per capita cost of covered dental costs was used for 2013. This rate will decrease to 6.5% for 2014; 6.13% for 2015; 5.75% for 2016; 5.38% for 2017; 5.0% for 2018 and thereafter.

Information about the Company's defined benefit plan is included as follows:

	2013 \$	2012 \$
Accrued benefit obligation, beginning of period	1,059,572	874,341
Current service cost	80,827	147,561
Actuarial loss	-	57,888
Amortization of past service costs	13,204	13,204
Benefits paid	(46,171)	(33,422)
	1,107,432	1,059,572
Unamortized past service cost	57,217	70,421
	1,164,649	1,129,993



NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2013

#### 9. **DEFERRAL ACCOUNTS**

	2013 \$	2012 \$
	0 400 000	
Deferral accounts approved for recovery	2,139,096	2,130,324
Recovered to date	(2,913,758)	(2,678,320)
Repayment - payment in lieu of taxes	(755,086)	(1,333,036)
	(1,529,748)	(1,881,032)
Power purchased for resale	(581,759)	(819,156)
Smart meters	(381,848)	(380,407)
Change in useful life of property, plant and equipment	(3,120,305)	(1,762,969)
Retail settlements and other	254,976	104,294
	(3,828,936)	(2,858,238)
	(5,358,684)	(4,739,270)

Pursuant to The Ontario Energy Board Decision on EB 2011-0184 the Company is returning an unintentional over collection of charges related to Payments in Lieu of Taxes. These charges were collected from 2002 to 2006. The repayment of \$755,086 (2012 - \$1,333,036) will continue through the 2014 fiscal year.

In 2012, the Company has adjusted the estimated useful life related to the amortization period for certain capital assets, based upon the Ontario Energy's Board regulatory accounting direction as contained in the revised 2012 Accounting Procedures Handbook for Electricity Distributors. As a result of OEB direction related to the settlement of these amounts, the Company has recorded a payable in the deferral account of \$3,120,305 (2012 - \$1,762,969) and a reduction in service revenue of \$1,357,336 in 2013 (2012 - \$1,762,969).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### ADVANCES FROM RELATED COMPANIES AND RELATED PARTY TRANSACTIONS 10.

(a) During the year, the Company entered into transactions with its majority parent, Newmarket Hydro Holdings Inc. (NHHI) and with The Town of Newmarket which is the sole shareholder of Newmarket Hydro Holdings Inc. Revenue charged during the year included energy, street light capital and street light maintenance charged at commercial rates to the Town of Newmarket.

Included in accounts payable (note 6) are water and sewer amounts collected which are due to the Town. These amounts are collected and remitted in accordance with a contract with URB Olameter and remitted on their behalf.

Included in long term debt (note 7) are notes payable to related parties.

#### (b) Transactions

These transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

	2013	2012
	\$	\$
Revenue		
Energy sales	2,995,243	3,642,968
Services - Street light capital	12,147	4,097
Services - Street light maintenance	267,809	267,809
	3,275,199	3,914,874
Expenses		
Interest	1,205,600	1,205,600
Rent and property tax	386,770	382,244
	1,592,370	1,587,844

(c) statements:

	2013	2012
	<b>\$</b>	\$
	000 455	040.000
Accounts receivable	333,155	318,309

(d) The following amount is due to the parent company:

2013	2012

Newmarket Hydro Holdings Inc. 2,313,323 2.232.689

Advances from the parent company, Newmarket Hydro Holdings Inc. are unsecured and have no specific terms of repayment. The note may be called with 13 months notice. Interest is calculated at the OEB deemed debt rate of 5.48% for 2013 (2012 - 5.48%).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 11. SHARE CAPITAL

Authorized

Unlimited number of common shares

Issued

	2013 \$	2012 \$
10,000 common shares	27,140,206	27,140,206

#### 12. CHANGE IN NON-CASH WORKING CAPITAL ITEMS

	2013	2012 \$
Increase in short-term investments	(10,032)	(173,522)
Increase in accounts receivable	(447,085)	(821,541)
Decrease in inventory	138,155	1,001,791
Decrease (increase) in prepaid expenses	19,615	(114,143)
Decrease (increase) in income taxes receivable	355,000	(27,804)
Increase in unbilled revenue	(1,294,497)	(107,538)
Increase (decrease) in accounts payable and accrued liabilities	1,444,283	(97,317)
Increase (decrease) in deposits held	(120,910)	52,333
	84,529	(287,741)

#### 13. SHORT TERM CREDIT FACILITIES

The Company has \$3,500,000 available in operating facilities from a major chartered bank. The facilities are 364 day revolving operating loan, bearing interest at prime plus 0.5%, to be repaid within one year from date of acquisition unless extended by the bank. A standby fee of 10 basis points, payable quarterly in arrears applies to any unused portion of the facility. As at the balance sheet date, the Company has no balance outstanding (2012 - Nil) on this facility. The operating loan includes restrictive clauses with respect to repayment.

In addition, the Company has provided prudential support in the amount of \$2,765,940 to the Independent Electricity System Operator. The prudential support is secured by a letter of credit with a major chartered bank for \$2,765,940 and contains restrictive clauses with respect to debt repayments.

A general security agreement covering all assets of the Company has been pledged as security for the operating facilities.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 14. PENSION AGREEMENT

The Company makes contributions to the Ontario Municipal Employees' Retirement Fund (O.M.E.R.S.), which is a multi-employer plan, on behalf of its employees. The plan is a defined benefit plan which specifies the amount of retirement benefits to be received by the employees based on the length of service and rates of pay.

The amount contributed to O.M.E.R.S. for the year ended was \$438,733 (2012 - \$386,294).

#### 15. CAPITAL DISCLOSURES

The Company's primary objective when managing capital is to address the expectations as provided in the Shareholder Agreement between the Company's parent company, Newmarket Hydro Holdings Inc. and its shareholder, the Town of Newmarket. The expectation is that the Company will maintain a prudent financial structure in order to safeguard the Company's assets and to provide adequate returns for its shareholders and benefits to the stakeholders.

The Ontario Energy Board sets rates based on a deemed capital structure of 60% debt and 40% equity.

Changes to the Company's capital structure are constrained by existing covenants contained in the banking agreement. The Company must maintain a maximum debt to capitalization ratio of 0.60 to 1 and maintain a debt service coverage ratio of 1.2.

The Company's current capital structure is defined as follows:

	2013 \$	2012 \$
Long town dobt		
Long term debt Advances from parent company	24,742,821 2,313,323	24,742,821 2,232,689
Total debt	27,056,144	26,975,510
Share capital	27,140,206	27,140,206
Retained earnings	15,810,367	14,199,502
Capital	42,950,573	41,339,708
Debt-to-adjusted capital ratio	0.63	0.65



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 16. FINANCIAL INSTRUMENTS

#### Fair value

The carrying value of the accounts receivable and accounts payable and accrued liabilities approximate their fair value due to their short-term nature.

The short-term investments are carried at fair value, with changes in value recognized in income in the year.

The fair value of the advances from parent company detailed in note 10 are less than carrying value, as the amounts have no terms of repayment, the fair value cannot be calculated with any degree of certainty.

The carrying value of long-term debt approximates the fair value as the interest rates are consistent with the current rates offered to the Company for debt with similar terms.

#### Interest rate risk

The Company manages exposure to interest rate risk through a combination of fixed and floating rate borrowings. Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate cash flow risk to the extent that the floating rate credit facility bears interest at a floating rate. The Company is also exposed to interest rate price risk to the extent that loans bear interest at fixed rates (note 7 and 10).

#### Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Company is exposed to credit risk from customers. However, the Company has a significant number of customers which minimizes the concentration of credit risk. An allowance for collection of doubtful accounts in the amount of \$214,867 (2012 -\$220,523) has been recorded.

#### Market risk

The securities held as short tem investments exposes the Company to market risk due to the potential for changes in market prices.

#### Liquidity risk

The Company does have a liquidity risk in the accounts payable and accrued liabilities of \$12,073,996 (2012 - \$10,629,713). Liquidity risk is the risk that the Company cannot repay its obligations when they become due to its creditors. The Company reduces its exposure to liquidity risk by ensuring that it documents when authorized payments become due; maintains an adequate line of credit to repay trade creditors and repays long term debt interest and principal as they become due. In the opinion of management the liquidity risk exposure to the Company is low and is not material.



NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2013

#### 17. **COMMITMENT**

The company has an operating lease agreement with the Town of Newmarket, expiring December 31, 2017 for the rental of the building. Minimum lease payments over the next five year period under this commitment are as follows;

	\$
2014	275,000
2015	275,000
2016	275,000
2017	275,000
	1,100,000

#### 18. **CONTINGENT LIABILITIES**

- (a) In the normal course of business, the Company enters into agreements that meet the definition of a guarantee. The guarantees include indemnities under lease agreements, purchase and sale agreements, confidentiality agreements, outsourcing, service and information agreements. The nature of these indemnification agreements prevents the Company from making a reasonable estimate of the maximum exposure due to the difficulties in assessing the amount of liability related to the likelihood and predictability of future events. Historically, the Company has not made any significant payments under similar indemnification agreements and therefore no amount has been accrued in the balance sheet with respect to these agreements.
- (b) Indemnity has been provided to all directors and/or officers of the Company for various items including, but not limited to, all costs to settle suits or actions due to association with the Company, subject to certain restrictions. The Company has purchased directors' and officers' liability insurance to mitigate the cost of any potential suits or actions. The amount of any potential future liability which exceeds the amount of insurance coverage cannot reasonably be determined.
- (c) The Company participates with other municipal utilities in Ontario in an agreement to exchange reciprocal contracts of indemnity through the Municipal Electric Association Reciprocal Insurance Exchange. Under this agreement, the Company is contingently liable for additional assessments to the extent that premiums collected are not sufficient to cover actual losses, claims and costs experienced.
- (d) The Company is currently assessing the Connection and Cost Recovery Agreement for Holland Transformer Station with Hydro One Networks. Under this agreement, there are potential capital contributions towards the Holland Transformer Station at year five (2014) and year ten (2019) of the agreement based upon actual load on the station. The Company at this time cannot reasonably estimate the amount of any capital contributions that may be required.

#### 19. **COMPARATIVE FIGURES**

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.

