Envi Network

NETWORK UPDATE
- Core Network Equipment
  - Primary Points of Presence installed and operational
    - Town Operations Centre
    - Upper Canada Mall
  - Connectivity to Toronto via diverse connections installed and operational
  - 4 Secondary Points of Presence installed and operational
- Fibre Connectivity
  - ¾ of ring topology completed (Mulock, Harry Walker, and Davis). Need to complete ring along Yong Street between Davis and Mulock
  - Fibre built out along Harry Walker corridor including the following cross roads:
    - Nicholson
    - Gorham
    - Kerrisdale
    - Ringwell
  - Engineering to complete work along Stellar and Pony, and to gain access to Leslie
## Envi Network

### SALES

- **SIGNED CONTRACTS / CUSTOMERS TO DATE**
  - 50 Customer Locations signed
    - 20 Enterprise Locations
    - 30 SMB Locations
  - Total Monthly Recurring Charges : $21,000
  - Total One Time Charges : $31,700
- Customers Installed to Date

<table>
<thead>
<tr>
<th>Canadian Mental Health</th>
<th>Gullco International</th>
<th>Newmarket Hydro</th>
<th>Toronto Concrete Solutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chaggares &amp; Bonhomme</td>
<td>hvGrid-Tech</td>
<td>Pretium GRG</td>
<td>Toronto Automatic Doors</td>
</tr>
<tr>
<td>Completely Managed</td>
<td>International Safety</td>
<td>Technical Concrete Solutions</td>
<td>Town of Newmarket</td>
</tr>
<tr>
<td>Dynamic Functional Solutions</td>
<td>New Market Group</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Envi Network

2018 AUDITED FINANCIAL HIGHLIGHTS

- 2018 was the first year of reporting audited financials
- The financials included all costs related to ENVI from 2016, 2017, and 2018
- Much of the costs from 2016 and 2017 were related to consulting and legal to establish ENVI as an entity
- Baker Tilley (formerly Collins Barrow) were used as the auditor
2018 AUDITED FINANCIAL HIGHLIGHTS

- Financing Activities to date
  - Equity financing of $1.92M
    - Newmarket Hydro Holdings – 93% shareholder
    - Tay Hydro Inc. – 7% shareholder
    - Commercial Debt Guarantee (TD Bank) : $1.2M

- Revenue was effectively $0 for the year as we were in build mode

- Operating Expenses : $1.04M

- Capital Expenditures to end of 2018 : $1.15M