

#### **COUNCIL WORKSHOP**

Monday, September 21, 2015 at 9:00 AM Council Chambers

Agenda compiled on 18/09/2015 at 11:49 AM

#### **Notice**

In accordance with the Town's Procedure By-law, no decisions are to be made but rather this meeting is an opportunity for Council to have informal discussion regarding various matters.

#### **Declarations of Pecuniary Interest**

#### **Items**

- (9:00 a.m.)
   Proactive Assessment Management (PAM) PowerPoint Presentation and Corporate Services Information Report - Financial Services 2015-18 dated August 20, 2015 regarding Proactive Assessment Management.
- 2. (10:30 a.m.) p. 30 Mr. Daniel Kostopoulos, Commissioner of Transportation Services, Mr. Adrian Kawun, Manager, Service Planning, and Ms. Ann Marie Carroll, General Manager, York Region Transit (YRT/Viva), to address those present with a PowerPoint presentation YRT/Viva System Overview.

#### **Adjournment**



Proactive Assessment Management (PAM) Council Workshop

Presenter: Grace Marsh

Date: September 21, 2015

## Introduction



- MPAC Videos
  - Assessing Residential Property in Ontario
  - AboutMyProperty.com Introduction

Introduction of Staff



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## **Today's Topics**



- Newmarket Fast Facts
- Stability vs. Erosion vs. Growth
- Why PAM
- How PAM
- Next 12-18 Months
- Questions from Council



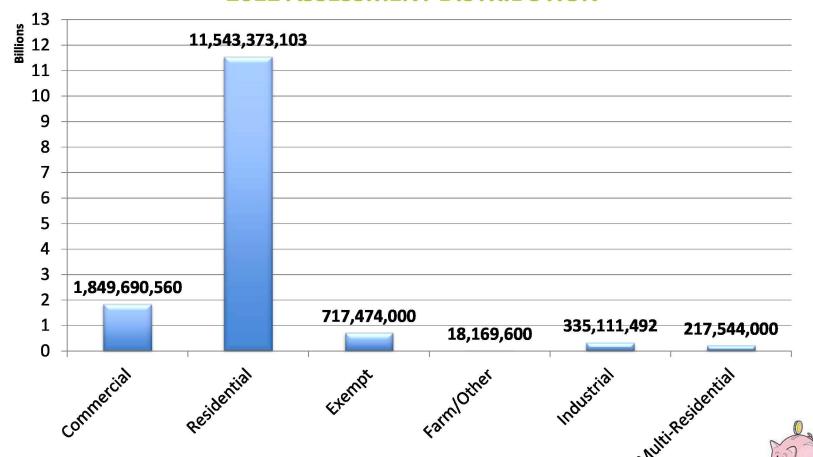
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## **Newmarket Fast Facts**

Newmarket

2012 Base Assessment \$14,681,362,755

#### **2012 ASSESSMENT DISTRIBUTION**



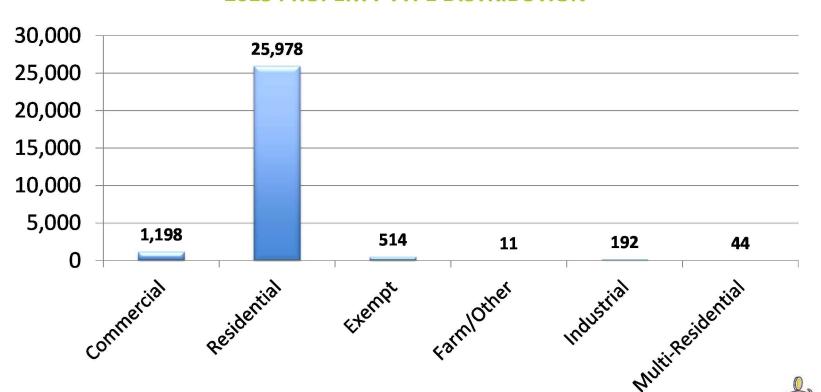
## **Newmarket Fast Facts**



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## 27,937 Properties Assessed

#### **2015 PROPERTY TYPE DISTRIBUTION**



## **Newmarket Fast Facts**



Taxes raised from assessment for 2015:

Town of Newmarket \$53.2M

Region of York \$55.2M

Education \$43.3M



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## Stability vs. Erosion vs. Growth



- The Assessment Roll is a list of every property in Town with it's class and assessment value.
- The All-In Tax Rate (i.e. 0.992400% Residential) is established from the roll at a point in time.
- A completely stable roll would not change throughout the year.
- Fact: it changes every day!



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## Why Manage Property Assessment?



- Stability/Predictability
  - a stable assessment roll allows Council to financially plan for the future
  - maximize property tax revenues
  - avoids unexpected shortfall in budget
  - allows taxpayers to budget effectively and know there is a fair distribution of the tax levy
  - no surprises!



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## Why?



- Erosion-how it happens
  - assessment value losses due to property owners or their agents appealing the value
  - changes in property use i.e. Industrial to Commercial
  - change in use from business to residential
  - property becoming exempt



## Why?



- Growth
  - budget targets for revenue from supplementary and omitted assessments
  - ensure land use changes and new construction are assessed and taxed as soon as legally available
  - ensure current values are not too low and property is classified correctly



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## How to Proactively Manage Property Assessment



### Staff:

We replace vacant positions with updated skill sets;

- Licensed paralegal ARB and private sector consulting experience.
- 2. AIMA designation-current property inspection and assessment experience.

### Delegation of Authority:

Council has recently approved delegating the necessary authorities to staff to carry out the tasks in a timely manner.



## **Development:**



Monitor ongoing development to ensure that the "triggers" for assessment changes are identified and provided to MPAC in a timely manner.

#### These will include:

- Official Plan Amendments
- Zoning Bylaw Amendments
- Draft Plan & Site Plan Approvals
- Shovels in the ground
- Additions or alterations to existing structures
- Land that ceases to be farmed



## Newmark

## Annual Assessment Roll Review:

- Year over Year Value Changes that are excessive, up or down
- Vacant Land is it really?
- Rate per Acre Comparisons
- Tax Classification compare to zoning and/or current use
- Exempt Property are the values appropriate
- Assessment to Sale Ratios (ASR) overall and property specific



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## **Proactive Appeal Management**



- Keep a detailed appeal inventory.
- Actively participate; including responses to statements of issues, property inspections, attending mediation, negotiating settlements, attending before the ARB.
- Ensure appeals are settled as early as possible.
- As a last resort, file Town appeals on properties where assessments are not appropriate and no other mechanism is available to correct.



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## **Tax Rebate Programs**



- Vacant Unit Rebates; ensure all applications are complete/accurate, inspect the properties, review leases, and deny applications where they do not fully meet the criteria.
- Applications for Tax Rebates; similar to above, thorough review prior to processing.
- Review the criteria for Elderly Assistance
  Grants, Heritage Property Grants etc. to
  ensure fair and equitable administration while
  protecting the Town's revenue.



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## The Next 12-18 Months



- Province wide reassessment release in 2016, based on values at January 1, 2016 for taxation 2017-2020
- Increases phased-in over 4 years decreases immediate

	2008 CVA	2012 CVA	Change	2013 Tax Value	2014 Tax Value	2015 Tax Value	2016 Tax Value
Property A - Increaser	500,000	700,000	+200,000	550,000	600,000	650,000	700,000
Property B - Decreaser	800,000	550,000	-250,000	550,000	550,000	550,000	550,000
	2012 CVA	2016 CVA	Change	2017 Tax Value	2018 Tax Value	2019 Tax Value	2020 Tax Value
Property A - Increaser			<b>Change</b> +210,000				



## The Next 12-18 Months

All taxpayers will get notices – some multiple:



#### PROPERTY ASSESSMENT NOTICE MATRIX

		THOTENTI ASSESSIV			
Name on Notice	Short Name	Purpose	Time of Receipt	Tax Bill	RfR or Appeal
Property Assessment Notice	PAN	Regular annual notice.	Everyone-fall of 2016, and anyone in a year where a change has occurred.	value used for the	Yes – by March 31 <sup>st</sup> of the tax year in question.
Property Assessment Change Notice (formerly Supplement or Omitted Assessment Notices	PACN	Changes, such as improvements, have occurred to a property that had not been previously assessed	Throughout the year, and may be effective for the current and/or two prior years.	Supplementary	Yes-within 90 days of the notice date.
Statement of Revised Assessment	SRA	This describes in more detail the changes assessed on the PACN	Together with the PACN	No	No



## The Next 12-18 Months (cont'd)



		PROPERTY ASSESSMENT	NOTICE MAT	RIX	
Name on Notice	Short Name	Purpose	Time of Receipt	Tax Bill	RfR or Appeal
Amended Property Assessment Notice	APAN	Correction of factual information that results in a change to value or class	Anytime	May be a tax bill or a tax credit.	Yes-within 90 days of the notice date.
Post Roll Amended Notice	PRAN	This is the electronic version of the APAN, sent to municipalities only to trigger the tax changes from the APAN.	Not seen by property owners	See APAN above	See APAN above
Advisory Notice of Adjustment	ANA	Notification of a change in phase- in values for an assessment cycle generally resulting from an ARB decision for tax years in the prior cycle.	Anytime	May be a tax bill or tax credit.	No – however obvious errors should be brought to MPAC's attention.
Special Amended Notice	SAN	Used in rare cases where a legislative change results in a change to a property class or assessment.	Anytime	May be a tax bill or tax credit	Yes-within 90 days of the notice date.



## The Next 12-18 Months



- MPAC Open Houses at Town Hall with Town Tax
   & Assessment staff in attendance
- Taxpayer Training "AboutMyProperty"
- Town Communications
- Staff Training including Q&A Sessions with Customer Service
- Further Council orientation as required







# Thank You – Questions?



INFORMATION REPORT TOWN OF NEWMARKET 395 Mulock Drive P.O. Box 328 Newmarket, ON L3Y 4X7

www.newmarket.ca mmayes@newmarket.ca 905.953-5300 ext. 2102

August 20, 2015

#### CORPORATE SERVICES INFORMATION REPORT - FINANCIAL SERVICES 2015-18

TO:

Mayor Tony Van Bynen and Members of Council

SUBJECT: Proactive Assessment Management

ORIGIN:

Supervisor, Property Tax & Assessment

In accordance with the Procedure By-law, any Member of Council may make a request to the Town Clerk that this Information Report be placed on an upcoming Committee of the Whole agenda for discussion.

A Council Workshop has been scheduled for Monday, September 21, 2015 at 9:00am.

#### COMMENTS

#### General

The purpose of this report is to provide Council with Information regarding the Financial Services Department plans to pro-actively manage our property assessment base on a go forward basis.

The Town currently has an assessment base of \$14.7 billion with values established as at January 1, 2012. This base, phased in from the 2008 base, is used for taxation in 2013, 2014, 2015 and 2016. Properties that saw an increase in their current value assessment (CVA) from the last base date of January 1, 2008, saw that value change phased-in over the four years. Properties that saw a decrease in their CVA realized that benefit immediately; it was not phased in. See the example below:

	2008 CVA	2012 CVA	Difference	2013 Tax Value	2014 Tax Value	2015 Tax Value	2016 Tax Value
Property A - Increaser	500,000	700,000	+200,000	550,000	600,000	650,000	700,000
Property B - Decreaser	800,000	550,000	-250,000	550,000	550,000	550,000	550,000

Corporate Services Information Report - Financial Services-2015-18

August 31, 2015

2 of 7

The Municipal Property Assessment Corporation (MPAC) is currently working on the next Province wide reassessment. New values for every property in Ontario will be established based on their CVA as at January 1, 2016. These new values will again be phased in for taxation years 2017, 2018, 2019 and 2020. The same rules regarding the phase-in of decreases realized immediately, remains in effect.

Preliminary value changes were provided by MPAC at the recent AMO conference.

Residential properties in our zone are expected to see increases in their values of 20-30%, with Newmarket specifically falling around 25% to 30%.

Multi-residential properties are experiencing a higher demand as vacancy rates are decreasing and we can expect an increase in those values of approximately 25%.

Although Newmarket has a very limited number of farmland properties, those being sold from farmer to farmer (not for development purposes) are seeing an increase in value of approximately 48%, due in part to the fact that they are becoming more scarce.

The results relating to commercial and industrial properties are very preliminary; however, the trends are showing that office and high quality retail, such as modern mails, will increase 15-20% while older neighbourhood malls appear to be flat. With the struggling auto and manufacturing sector, the industrial growth appears to be 20% at best. However, MPAC is seeing a trend of industrial property going through retooling over to more commercial uses.

#### Notices of Assessment

Property owners can receive a number of assessment notices throughout an assessment cycle. Please refer to Attachment #1 — Property Assessment Notice Matrix for an overview of the notices currently being used, and notes indicating whether they can result in either a tax bill or an appeal.

MPAC did announce at AMO that it is their intention to begin rolling out the new value notices as early as April of 2016, where in past reassessments they would not have been done until October or November. We have some concern that this timing may cause confusion for homeowners because they will be receiving a new assessment notice just prior to receiving a final tax bill in June calculated on the old value. We will develop a communication strategy and ensure that all staff are able to clearly explain the changes.

#### Assessment at Risk

Through the Assessment Act, anyone has the right to challenge both the CVA and classification of any property in Ontario any year, not just in the first year of the reassessment.

#### Non-Business Properties (Residential Homes, Condominiums and Farms)

The owners of non-business properties are required to file a Request for Reconsideration (RfR) with MPAC by March 31<sup>st</sup> of the tax year in question. This is a no-charge option, filed directly to MPAC, in which the municipality has no early role. MPAC works directly with the property owner and can come to an agreement to change the class or reduce the assessment by any amount, and the municipality is notified and then required to process a refund of taxes levied for that year.

The only option open to a municipality, if they disagree with the settlement, is to appeal it to the Assessment Review Board (ARB) and then represent themselves against both MPAC and the property-owner-at-the-ARB. This can be very-time-consuming-and-costly-for-the-municipality-and-would only be undertaken in very rare and extreme circumstances. Should staff see a situation where this action may be advisable, Council will be advised.

The largest number of RfR's will occur in the first year of the new assessment cycle (2017). RfR's are resolved during the tax year and the results apply to all the remaining years in the cycle. It is a benefit to the municipality that it is settled quickly as this allows the assessment roll to be updated for the next year so that we are setting a tax rate based on stable assessments.

We will be implementing a pro-active assessment management program (PAM) in which we will monitor all the RfR's, record the amount of assessment and tax dollars lost, and use this information for budgeting purposes as well as indicators of future assessment at risk.

#### Business Classes (Commercial, Multi-Residential and Industrial)

Business class properties do not have the mandatory RfR first step and may appeal directly to the ARB by March 31<sup>st</sup> of the tax year in question. There is a nominal fee for the appeal. At this point, MPAC and the municipality become respondents to the taxpayer appeal. For most of the business properties in the Town, the property owner is represented by a professional consultant, many of whom are compensated based on the resulting tax refund as well as future savings within the assessment cycle. Others may be compensated on an hourly basis.

Business property assessment appeals rarely settle within the first or even the second year of the assessment cycle. Therefore, the ARB automatically deems the property owner to have an open appeal for each subsequent year within the assessment cycle until it is resolved. For example, if you appeal in 2013 (the first year of this cycle), you will automatically have an appeal for 2014, 2015 and 2016 if the appeal remains open.

Currently, the Town is subject to assessment appeals on approximately seventy business properties. Five of these properties have appeals open that date back to the 2009 taxation year. The other sixty-five properties have appeals that date back to 2013. Although this is not unusual, it is especially concerning from a financial perspective because when the appeals are settled, tax refunds must be calculated for every year for which there are open appeals. In other words, if the five properties with appeals back to 2009 are not settled until 2016, refunds will be payable for eight years, all within one tax year. These five properties pay the Town of Newmarket taxes of

approximately \$275,000 per year. If the assessment reduction is approximately the provincial average of 10%, the tax refund of the Town portion only would be approximately \$220,000. The Region of York and Provincial Education tax portions are even larger.

Although we do budget annually for tax appeal losses as part of the PAM strategies we are implementing, we are identifying each of these appeals, determining their current status, and working directly with MPAC, the appellant (or their agent), and the ARB to not only expedite the settlements, but also to mitigate the tax losses.

Early results with the PAM strategy are showing success. We have had ten properties either withdraw their appeal completely, or settle the appeal for less than they originally were seeking, without the time and expense of a full hearing. Other successes we have seen are:

- Properties being scheduled into a full hearing, which pressures the parties to move along their preparation and ultimate resolution.
- Representatives agreeing to move Newmarket properties to the top of their pile in order to complete them sooner.

The ultimate goal of this pro-active approach with assessment appeals is to have all of the open appeals for the 2013 to 2016 cycle completed and closed by the end of 2016. Once the new cycle begins in 2017, we will begin working on the new appeals right away, with a view to not allow any appeal to exceed two open years, thereby managing our financial risks.

These are aggressive goals given that there are three other parties involved in the process: MPAC, the ARB and the taxpayer. However, any appeal where this is achieved will result in a benefit, not only to the Town, but also to Region of York and the School Boards whose levies are also affected.

#### Other Areas of Assessment Management

Assessment appeals are just one of the things that erode our property tax revenues. There are other areas that also need more pro-active management, such as;

- Vacant Unit Rebate Program
- Vacant Land Classification and Valuation Reviews
- Exempt Property Reviews
- Development Land Assessment Triggers

#### Vacant Unit Rebate Program

The *Municipal Act* requires municipalities to have programs in place to provide a rebate of property taxes to commercial or industrial buildings that have vacant space. The criteria to apply are:

- I. An entire Commercial or Industrial building is unused and vacant for at least ninety consecutive days;
- II. A portion of a Commercial building is vacant for at least ninety days, is unused, is clearly delineated or separated by physical barriers from any used portion of the building and is capable of being leased for immediate occupation or was capable of being leased, but not immediately, due to repairs or renovations or was under construction;
- III. A portion of an Industrial building is vacant for at least ninety days, is unused and clearly delineated or separated by physical barriers from the portion of the building being used.

Upon receipt of a complete application, by February 28<sup>th</sup> of the year following the year for which the application applies, the taxpayer is provided with a rebate of 30% of the taxes paid for a commercial property and 35% for an industrial property.

In 2015, the Town received seventy-six applications for the 2014 tax year. Similar to appeal losses, we do budget for these tax rebates, however as part of the PAM strategy, we engaged an outside consultant to review each application, inspect the properties involved, and make recommendations to the Town as to whether the application should be processed as submitted, processed with modifications, or completely denied.

At this point in time not all the applications have been processed; however, we are about 95% complete and are tracking rebates that are approximately 20% lower than last year despite the fact that the tax levy is higher. Council will be provided with a complete summary in a subsequent report.

#### Vacant Land Classification and Valuation Reviews

As part of the PAM strategy, we will be compiling an annual list of the properties on the roll that are assessed as vacant land, with no structures. A review will be done to ensure the land is in fact vacant, that it is classified under its correct zoning or use, and that the value per acre is appropriate. Any anomalies will be documented to MPAC for review and updated if necessary.

#### Exempt Property Reviews

A review will be undertaken of all properties that are currently on the assessment roll as Exempt. The review will comprise of checking the ownership/usage to ensure the Exempt status is correct, as well as reviewing the CVA. Although no taxes are paid on the CVA, these properties may still be used as comparable properties for the purpose of reducing the values of similar taxable properties in an appeal. It is therefore important that the values on exempt properties reflect the current market.

#### **Development Land Assessment Triggers**

As Council is aware, the process of moving raw unused or farmed land to a completed development is lengthy and involves many steps. Some of these steps such as official plan

amendments, rezoning, draft plan approvals, active sales, servicing and ultimately building, will increase the value of the land. Our goal within the PAM strategy is to monitor lands with development pending and/or ongoing, and work with MPAC to ensure the stages that trigger an assessment or classification change are reacted to in a timely manner.

#### In the News

In recent weeks, there have been articles in the national press that refer to tax shifting and assessment methodologies for commercial properties that negatively impact local municipalities. To assist with understanding the concept of tax shifting, one way of looking at it is to review the change in how-much of our assessment is Residential vs. how-much is Commercial/Industrial.

In 2013, our assessment base was 16.4% commercial/industrial and 83.6% residential. By 2015, those numbers had changed to 15.4% commercial/industrial and 84.6% residential. The loss of 1% to the business base means that the taxes previously paid by that assessment are now being paid by the residential base. The impact is further exacerbated by the fact that the commercial/industrial assessment is weighted heavier than residential. The residential class pays taxes against \$1 of assessment as \$1, however the commercial class pays at \$1.10 for each \$1 of assessment, and the industrial class pays at \$1.30 per \$1. These are known as the assessment ratios which were implemented in 1998 when current value assessment was introduced.

Whether commercial/industrial assessment is lost due to assessment appeal strategies of existing taxpayers, or through broader economic circumstances causing industry to downsize or shutdown all together, the impact is that any tax not paid by these properties is shifted to the residential class.

Other items in the press recently are *novae res urbis* publications in August that provide charts that compares the Residential, Multi-Residential, Commercial and Industrial property tax rates across the GTHA. While this information may be useful to someone wanting to know the rate in a particular municipality, it has little value if used as a comparator between municipalities. It does not take into account the variance of assessment values in those locations, nor does it take into account different budget challenges, Council priorities, or the quality of services provided. Using these numbers as presented could lead to misleading conclusions.

#### BUSINESS PLAN AND STRATEGIC PLAN LINKAGES

Under the theme of Efficiency / Financial Management, Council has set the priorities of ensuring effective and efficient services and measuring and benchmarking our financial performance. Proactive Assessment Management is a key component in the Financial Services Departmental goal to establish a sustainable financial strategy to support those priorities.

#### CONSULTATION

- Assessment Roll Audit & Strategic Planning Study prepared for the Town by Municipal Tax Equity (MTE) Consultants Inc.
- Online Property Tax Analysis (OPTA) for Statistics
- Municipal Property Assessment Corporation, Assessment Roll for 2015 Taxation

#### **HUMAN RESOURCE CONSIDERATIONS**

Staffing levels remain the same. An Assessment Analyst is currently being hired to replace a vacant existing full time permanent position.

#### **BUDGET IMPACT**

Operating Budget (Current and Future)

The operating budget for 2015 will not be impacted to any material degree, however, the 2016 and beyond operating budget may see a reduction in the allowance for outside consultants with expertise in property tax and assessment. There may also be an increase in tax revenue as a result of additional assessment being added to the roll in a timelier manner.

#### Capital Budget

There are no capital budget impacts.

#### CONTACT

For more Information on this report, contact: Grace Marsh at 905-953-5300, ext. 2143 or via e-mail at gmarsh@newmarket.ca

Grace L. Marsh

Supervisor, ₱roperty Tax & Assessment

Mike Mayes, CPA, CGA

Director Financial Services/Treasurer

Anita Moore, AMCT

Commissioner, Corporate Services

GM/nh

Attachment

Property Assessment Notice Matrix (1 pg.)

		PROPERTY ASSESSIV	PROPERTY ASSESSMENT NOTICE MATRIX			
Name of Name o			Time of Rosente			KROWENE
Property Assessment Notice	PAN	Regular annual notice.	Everyone-fail of 2016, and Anyone in a year where a change has occurred.	Yes – This is the value used for the annual fax levy.		Yes – by March 31 <sup>st</sup> of the tax year in question.
Property Assessment Change Notice (formerly known as Supplement or Omitted Assessment Notices	PACN	Changes, such as improvements, have occurred to a property that had not been previously assessed	Throughout the year, and may be effective for the current and/or two prior years.	Yes- Supplementary and/or Omitted tax bills.	>	Yes-within 90 days of the notice date.
Statement of Revised Assessment	SRA	This describes in more detail the changes assessed Together with the PACN on the PACN	Together with the PACN	N <sub>O</sub>		No
Amended Property Assessment Notice	APAN	Correction of factual information that results in a change to value or class	Anytime	May be a tax tax credit.	cbillora	May be a tax bill or a Yes-within 90 days of tax credit.
Post Roll Amended Notice	PRAN	This is the electronic version of the APAN, sent to municipalities only to trigger the tax changes from the APAN.	Not seen by property owners	See APAN above		See APAN above
Advisory Notice of Adjustment	ANA	Notification of a change in phase-in values for an assessment cycle generally resulting from an ARB decision for tax years in the prior cycle.	Апуште	May be a tax bill or tax credit.	 bill or	No – however obvious errors should be brought to MPAC's attention.
Special Amended Notice	SAN	Used in rare cases where a legislative change results in a change to a property class or assessment.	Anytime	May be a tax bill or tax credit		Yes-within 90 days of the notice date.

		PROPERTY ASSESSA	PROPERTY ASSESSMENT NOTICE MATRIX			
Name of the state	POR S		Med Recipi		18.0	RRO Appea
Property Assessment Notice	PAN	Regular annual notice.	Everyone-fall of 2016, and Anyone in a year where a change has occurred.	Yes – This is the value used for if annual fax levy.	Yes – This is the value used for the annual fax levy.	Yes – by March 31 <sup>st</sup> of the tax year in question.
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Special Amended Notice	SAN	Used in rare cases where a legislative change results in a change to a properly class or assessment.	Anytime	May be a tax credit	May be a tax bill or tax credit	Yes-within 90 days of the notice date.



## YRT/Viva System Overview

Presentation to the Town of Newmarket Council

York Region Transit (YRT/Viva)
September 21, 2015

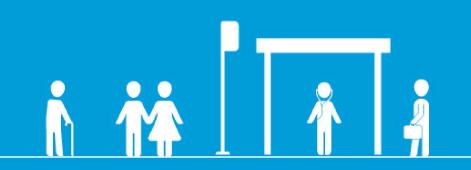
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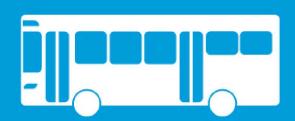
### Overview

## 2. 2015 Accomplishments 1. System Overview 3. Transit Planning YRT/Viva Services GTHA Service Area Comparison 2016-2020 Transit Strategy **Business Model** 2016 Annual Service Plan **System Performance** 4. Next Steps



## YRT/Viva Services





358 Conventional vehicles

37 High School Specials

29 local routes (includes Dial-a-Ride)

25 base routes

Six Express routes

10 TTC routes

One seasonal route

10 GO Shuttles

123 Viva BRT vehicles

Five Viva BRT routes

101 Mobility Plus vehicles

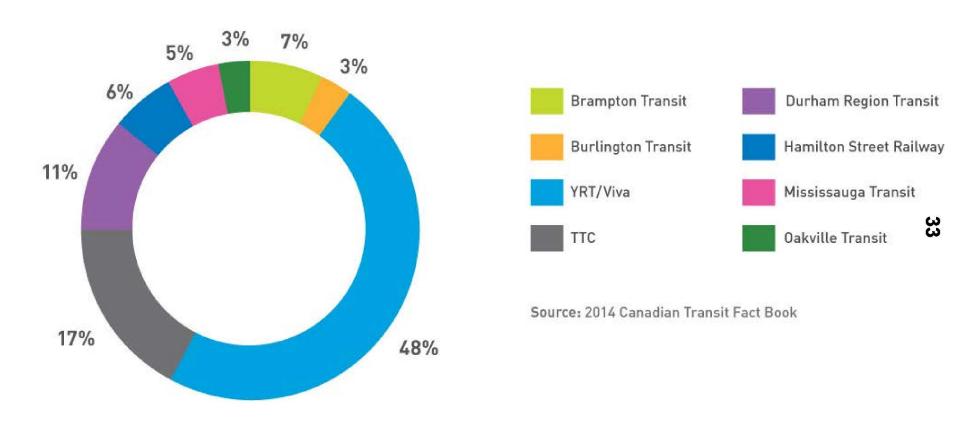
Door-to-door shared ride

Family of Services

Five Community Bus routes



### **GTHA Transit Service Area**



Large geographical area and unique communities challenge transit delivery



### YRT/Viva Business Model





- Endorsed by Council in October 2008
- Maintain four divisions
- Private contractors deliver service



#### **Bus Garage Strategy**

- Endorsed by Council in January 2006
- Region-owned facilities
- Competitive procurement process

Operating and maintenance contracts in place beyond Council term



## **Facilities Strategy**

#### **North Division-Region owned**



**Southwest Division-Region owned** 



**Southeast Division-Leased** 

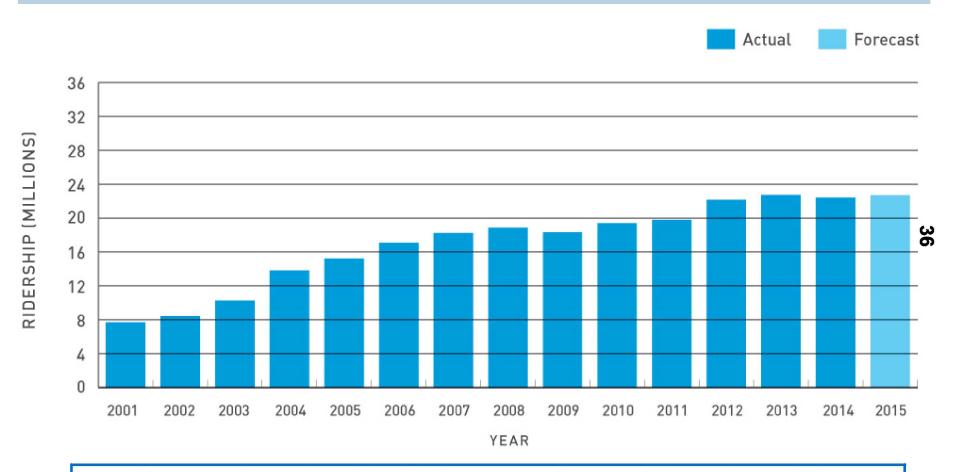


**Viva Division-Region owned** 





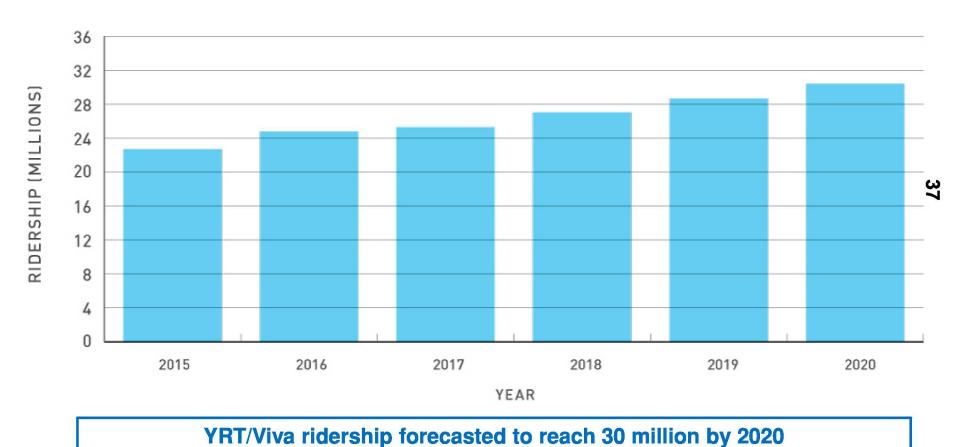
# YRT/Viva Revenue Ridership







### YRT/Viva Forecast Revenue Ridership





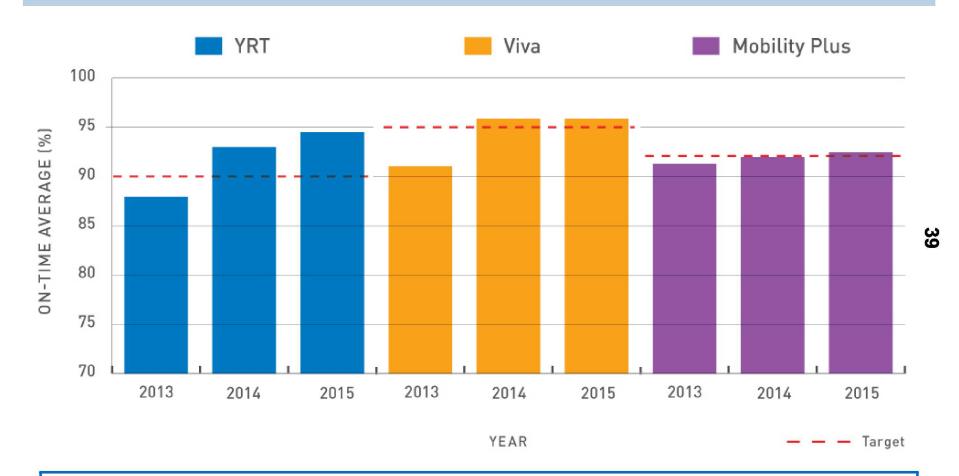
### Mobility Plus Ridership



New technologies enable more passenger trips within budget



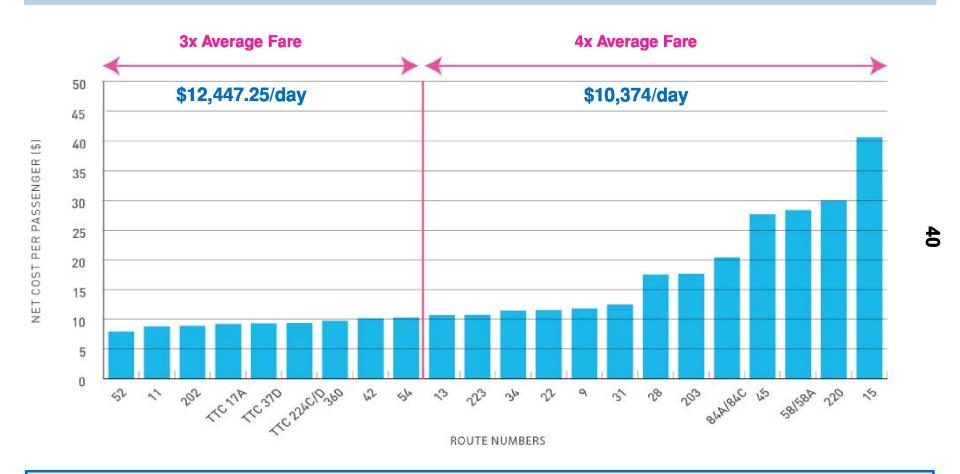
### **On-Time Performance**



Continued improvement, reliability and quality service is YRT/Viva's focus



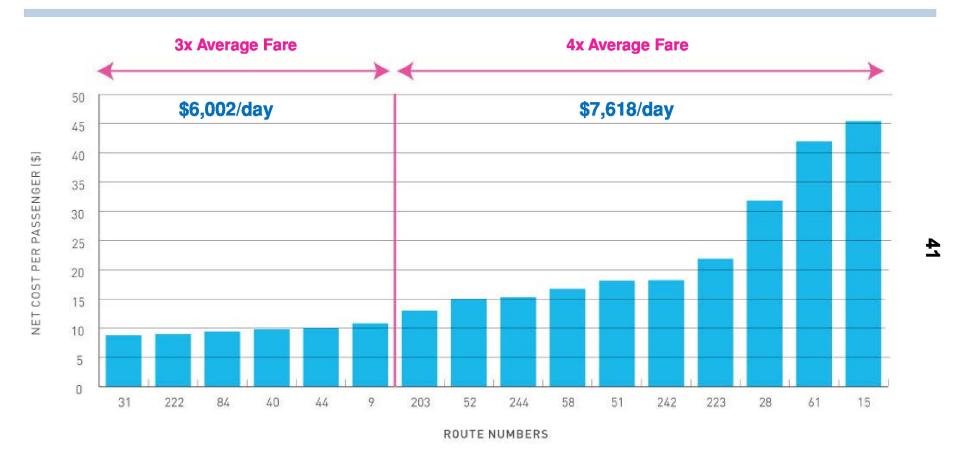
## Net Cost Per Passenger (February 2010 rush hour)



\$22,820 per day to operate the 22 lowest performing routes



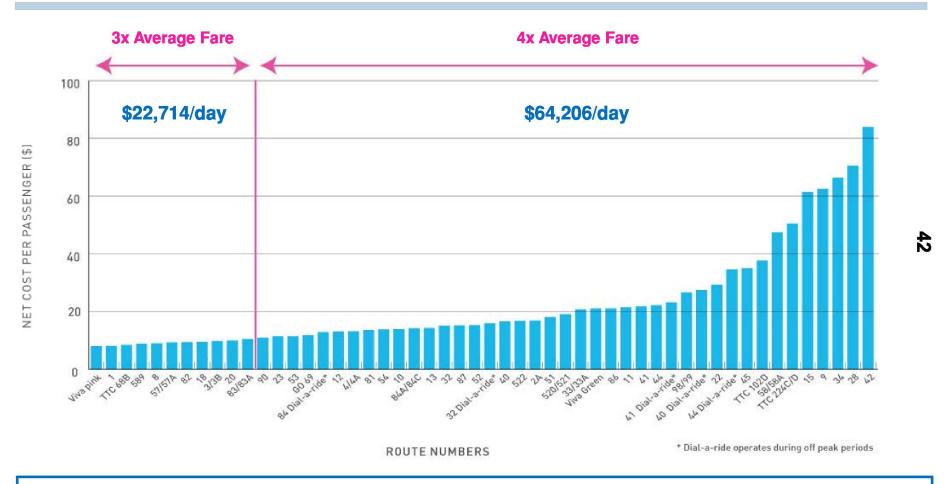
### Net Cost Per Passenger (February 2015 rush hour)



Reduced number of routes to 16 at an operating cost of \$13,620/day



# Net Cost Per Passenger (February 2010 non-rush hour)



\$86,920 per day to operate the 51 lowest performing routes



### Net Cost Per Passenger (February 2015 non-rush hour)



Reduced number of routes to 33 at a cost of \$25,846 per day



# **Transit Agency Comparison**

Transit Agency	Revenue Ridership	Revenue to Cost Ratio (%)	Service Area Population	Service Area (square km)	Total Vehicles
Toronto Transit Commission (TTC)	534.8 million	73	2.8 million	632	2,873
Hamilton Street Railway	22.3 million	47	0.5 million	235	221
Mississauga Transit (MiWay)	36.6 million	49	0.8 million	179	463
Brampton Transit	20.4 million	46	0.6 million	267	359
Burlington Transit	2.1 million	46	0.2 million	98	54
York Region Transit (YRT/Viva)	22.4 million	40	1.0 million	1,776	520
Durham Region Transit	10.8 million	35	0.6 million	406	195
Oakville Transit	3.0 million	34	0.2 million	104	89

\* 2014 CUTA Data - Ontario Urban Transit Fact Book



# 2015 Accomplishments





### 2015 Accomplishments

- Customer Relationship Management System (CRM)
- Town Centre Boulevard rapidway opening
- Davis Drive rapidway opening (Viva yellow)
- Opening of the Viva Operations, Maintenance and Storage Facility
- Viva transition to Tok Transit
- MTO Community Transportation Pilot Grant







## 2015 Accomplishments

- Pan Am and Parapan Am Games
- Call One Call Centre
- Talk2yrt.ca
- Wi-Fi at Richmond Hill Centre Terminal

- Advertising Policy
- Bus Advertising contract award
- Para-transit PRESTO pilot
- Customer Satisfaction Surveys



1-844-PARA-ONE (727-2663) | TTY 1-877-244-5002

Call One Call Centre for specialized transit services across the Greater Toronto and Hamilton Area during the 2015 Pan Am/Parapan Am Games.

Provided and operated by York Region Transit (YRT/Viva).

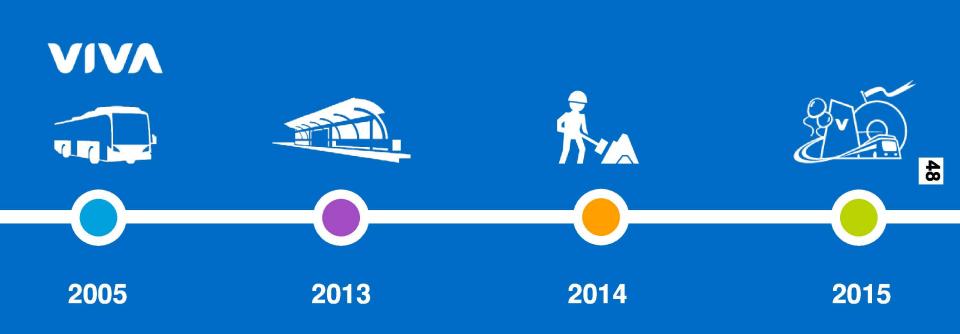


#### **Customer focused and financial sustainability**



# Viva 10 Year Anniversary







### 2015 Awards

#### **Canadian Urban Transit Association**

Innovation Award for Family of Services



#### **Crime Stoppers of York Region**

Community Partnership



#### Innovative and good community partners



### 2015 Awards

### Canadian Urban Transit Association Innovation Award

York Region Man



### International Association of Business Communicators

York Region Man



### International Association of Business Communicators

#TheNewMeTime



#### Recognised by industry professionals

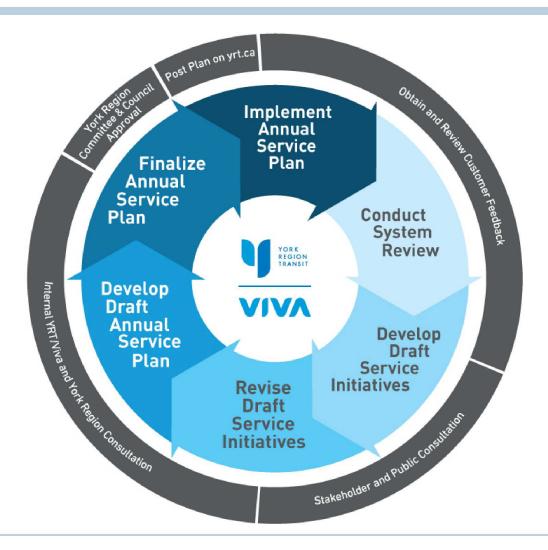


### **Transit Planning**





### Service Planning Process





### Communications

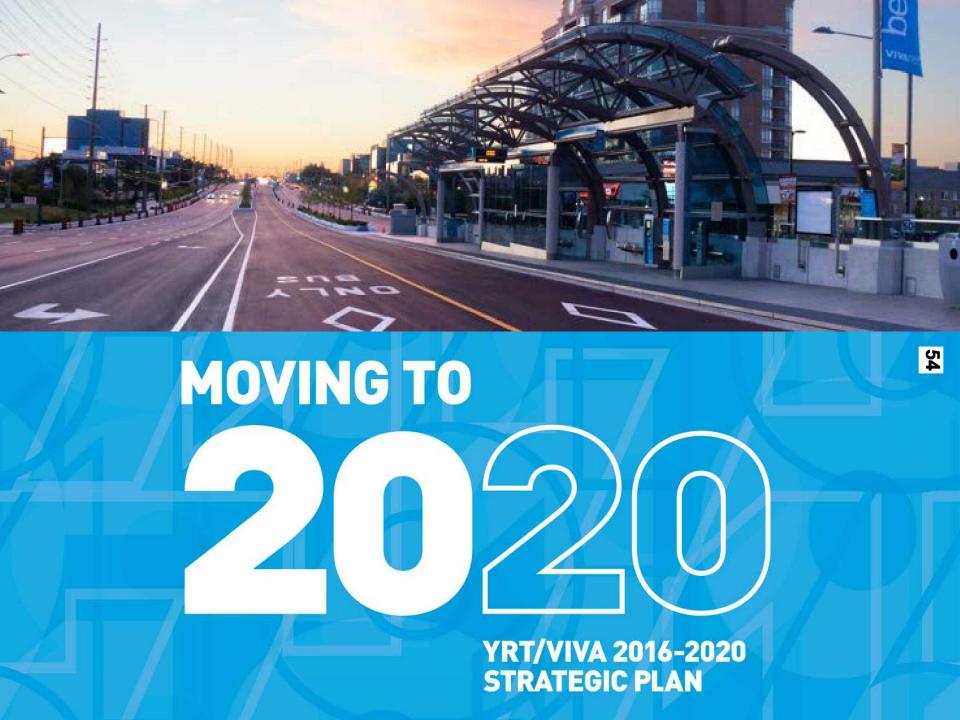
- Public Information Centres
- Stakeholder meetings
- Councillor memos
- Newspaper advertising
- On-bus information and surveys
- Bus stop information
- Yrt.ca and social media
- Newsletters
- Community events





Customers access transit information through various communication channels





# 2016–2020 Transit Strategy Objectives

**Service Delivery** 

**Customer Satisfaction** 

**Innovation** 

**Environmental Sustainability** 

**Asset Management** 

Financial Sustainability

**Performance Management** 

Strategic Plan focuses on seven key objectives



# **Transit Strategy Initiatives**

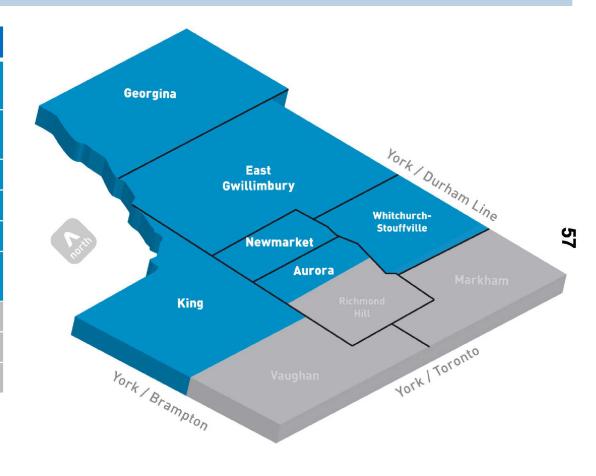


YRT/Viva initiatives support GTA rapid transit integration



# Low Demand Transit Strategy (Dial-a-Ride)

Municipality	Dates		
Georgina	MTO Pilot 2016-2017		
East Gwillimbury	MTO Pilot 2016-2017		
Newmarket	2016		
Aurora	2015		
King	2016		
Whitchurch- Stouffville	2016		
Richmond Hill	Existing Dial-a-Ride		
Vaughan	Existing Dial-a-Ride		
Markham	Existing Dial-a-Ride		







### 2016 Annual Plan Highlights

- Service reliability and quality of service
- New services implementation

- Restructure existing routes
- Construction mitigation







#### Twenty-five service initiatives planned



### 2016 Projects

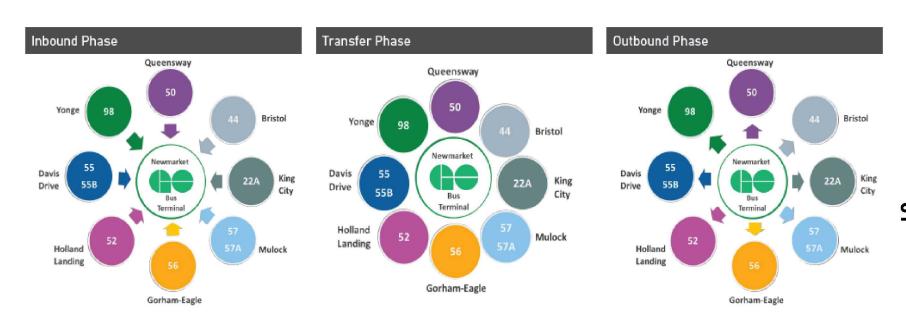
- 2016 Annual Service Plan
- 2017 Annual Service Plan
- Facility Management Strategy implementation
- MTO Rural Strategy pilot program
- Rapidway opening (Highway 7, Bowes Rd. to Jane St.)
- Mobile payment system
- Viva Wi-Fi pilot
- Variable messaging signs
- Southeast garage land purchase
- Alternative Fuel Strategy
- PRESTO para-transit solution (pending Metrolinx acceptance)







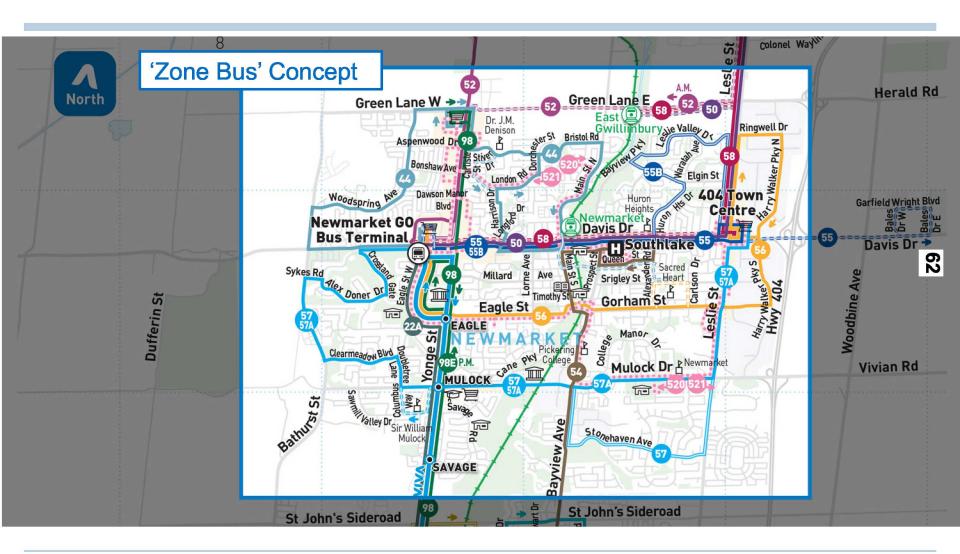
### **Newmarket Service Initiatives**



**Common frequencies will improve customer transfers** 



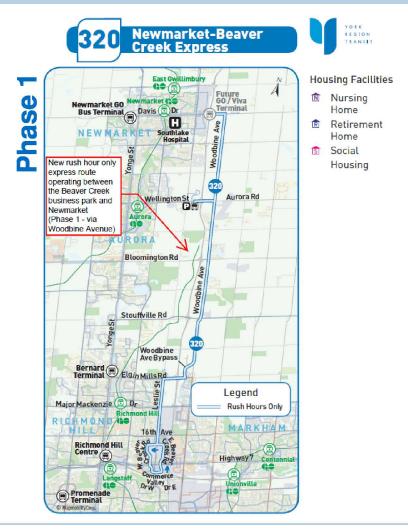
### **Newmarket Service Initiatives**

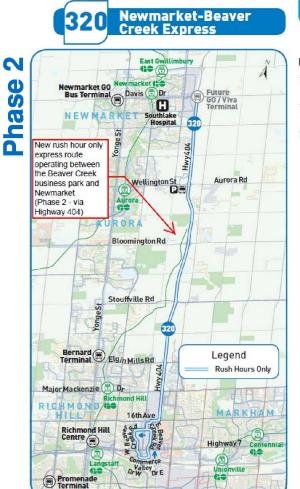




#### σ

### Newmarket Service Initiatives - New Service









- Nursing Home
- Retirement Home
- Social Housing



- Obtain Regional Council endorsement of the 2016-2020 Strategic Plan
- Obtain Regional Council approval of the 2016 Annual Service Plan
- Funding for new transit service initiative to be reviewed as part of 2016 budget approval process
- Present the approved Strategy and Plan to local Councils
- Communicate 2016 service changes to customers and residents
- Implement 2016 service changes in January, April, June, and September
- Begin the 2017 Annual Service Plan process
- Implement the 2016-2020 Transit Strategy











